



# Otsuka

September 11, 2012

**UNDER SEALED COVER**

**The General Manager**  
The Karachi Stock Exchange (Guarantee) Ltd.  
Stock Exchange Building  
Stock Exchange Road  
Karachi

Subject: **Financial results for the year ended June 30, 2012**

Dear Sir,

We have to inform you that the Board of Directors of our company in their Meeting held at 10:30 A.M. on Tuesday, September 11, 2012; recommended the following:

(i) **FINAL CASH DIVIDEND**

NIL

The financial results of the Company are as follows:

**PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED JUNE 30, 2012**

	<u>2012</u>	<u>2011</u>
	<i>(Rupees '000)</i>	
Net sales	1,594,772	1,495,255
Cost of sales	(1,128,322)	(1,141,001)
Gross profit	466,450	354,254
Selling and distribution expenses	(209,538)	(191,660)
Administration and general expenses	(75,225)	(63,408)
	181,687	99,186
Other Operating Income	27,342	26,557
	209,029	125,743
Other Operating expenses	(30,934)	(30,790)
Operating Profit	178,095	94,953
Financial charges	(31,805)	(25,515)
Profit before taxation	146,290	69,438

## Otsuka Pakistan Ltd.

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