



**Nestlé** Good food, Good life

**Nestlé Pakistan Ltd.**

Packages Mall, Shahrah-e-Roomi  
PO Amer Sidhu  
Lahore - 54760  
Pakistan.

TEL : (92-42) 111.NESTLE  
FAX : (92-42) 578 93 03-04

**Lahore: October 19, 2022**

The General Manager  
Pakistan Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

**Dear Sir,**

**FINANCIAL RESULTS FOR THE THIRD QUARTER AND NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2022**

We wish to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on October 19, 2021 at 09:30 am, announced the following:

- 1 2nd Interim Cash Dividend: PKR 85 per share.
- 2 The financial results of the Company are as follows:

	<b>Nine month period ended</b>		<b>Three month period ended</b>	
	<b>Sep 30, 2022</b>	Sep 30, 2021	<b>Sep 30, 2022</b>	Sep 30, 2021
	<b>--- (Pak Rupees in '000) ---</b>		<b>--- (Pak Rupees in '000) ---</b>	
Revenue from contracts with customers	120,978,497	100,358,753	40,535,899	34,553,907
Cost of goods sold	(83,156,416)	(70,431,714)	(28,877,137)	(24,220,692)
<b>Gross profit</b>	<b>37,822,081</b>	<b>29,927,039</b>	<b>11,658,762</b>	<b>10,333,215</b>
Distribution and selling expenses	(12,223,735)	(11,304,020)	(3,999,632)	(3,607,114)
Administration expenses	(4,012,643)	(2,933,868)	(1,668,550)	(941,823)
<b>Operating profit</b>	<b>21,585,703</b>	<b>15,689,151</b>	<b>5,990,580</b>	<b>5,784,278</b>
Finance cost	(1,816,993)	(1,421,054)	(578,065)	(421,662)
Other expenses	(1,830,326)	(1,722,727)	(331,783)	(761,982)
Other income	218,093	257,205	73,890	55,316
<b>Profit before taxation</b>	<b>18,156,477</b>	<b>12,802,575</b>	<b>5,154,622</b>	<b>4,655,950</b>
Taxation	(6,770,158)	(3,709,891)	(1,463,413)	(1,346,551)
<b>Profit after taxation</b>	<b>11,386,319</b>	<b>9,092,684</b>	<b>3,691,209</b>	<b>3,309,400</b>
Earnings per share basic and diluted (Rupees)	251.08	200.50	81.39	72.98

Nestlé Pakistan Ltd.

**KOMAL ALTAF**  
Chief Financial Officer