

Nestlé Pakistan Ltd.

308-Upper Mall,

P.O. Box 874

LAHORE-PAKISTAN

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Lahore: February 26, 2020

The General Manager
Pakistan Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2019

We are pleased to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on February 26, 2020 at 10:30 am at 308-Upper Mall, Lahore recommended the following:

1. Final Cash Dividend : Rs. 42 per share
2. The financial results of the Company are as follows:

	Year ended	
	(Rupees in thousand)	
	31-Dec-19	31-Dec-18
Sales-net	115,962,473	120,701,038
Cost of goods sold	(82,613,501)	(81,887,248)
Gross Profit	33,348,972	38,813,790
Distribution and selling expenses	(14,656,501)	(15,625,633)
Administration expenses	(3,667,718)	(3,108,623)
Operating profit	15,024,753	20,079,534
Finance cost	(3,187,695)	(1,855,789)
Other operating expenses	(1,390,138)	(1,512,112)
Other income	268,790	255,308
Profit before taxation	10,715,710	16,966,941
Taxation	(3,361,243)	(5,355,382)
Profit after taxation	7,354,467	11,611,559
Earnings per share (Rupees)	162.17	256.05

Nestlé Pakistan Ltd.

SYED SAIFUL ISLAM

Chief Financial Officer