

Nestlé Pakistan Ltd.

308-Upper Mall,  
P.O. Box: 874  
LAHORE-PAKISTAN

TEL: (92-42) 111-637-853  
FAX: (92-42) 35789303



**Lahore: August 26, 2019**

The General Manager  
Pakistan Stock Exchange  
(Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

Dear Sir,

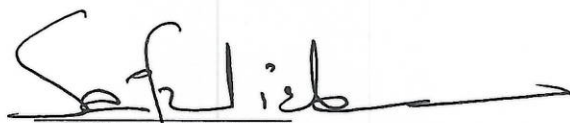
**FINANCIAL RESULTS FOR THE 2ND QUARTER & HALF YEAR ENDED JUNE 30, 2019**

We are pleased to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on August 26, 2019 at 11:00 a.m. at 308-Upper Mall, Lahore recommended the following:

1. 1st Interim Cash Dividend : Rs. 90 per share
2. The financial results of the Company are as follows:

	Six months ended (Rupees in thousand)		Three months ended (Rupees in thousand)	
	30-Jun-19	30-Jun-18	30-Jun-19	30-Jun-18
Sales-net	57,789,111	62,585,776	28,653,233	30,556,692
Cost of goods sold	(40,774,935)	(42,163,200)	(20,108,686)	(20,495,637)
<b>Gross Profit</b>	17,014,176	20,422,576	8,544,547	10,061,055
Distribution and selling expenses	(6,939,820)	(7,837,854)	(3,356,178)	(3,752,869)
Administration expenses	(1,659,051)	(1,629,875)	(799,901)	(749,910)
<b>Operating profit</b>	8,415,305	10,954,847	4,388,468	5,558,276
Finance cost	(1,480,451)	(814,169)	(753,118)	(448,679)
Other operating expenses	(712,473)	(848,843)	(468,130)	(436,554)
Other income	158,147	120,562	65,543	52,228
<b>Profit before taxation</b>	6,380,528	9,412,397	3,232,763	4,725,271
Taxation	(1,908,380)	(3,102,789)	(1,034,953)	(1,797,269)
<b>Profit after taxation</b>	4,472,148	6,309,608	2,197,810	2,928,002
Earnings per share (Rupees)	98.61	139.13	48.46	64.57

For & on behalf of Nestlé Pakistan Ltd.

  
SYED SAJFUL ISLAM  
Chief Financial Officer