

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box: 874
LAHORE-PAKISTAN

TEL : (92-42) 111-637-853
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Lahore: August 26, 2014

The Managing Director
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Sooch Exchange Road
Karachi.

Fax # 111-573-329

Dear Sir,

FINANCIAL RESULTS FOR THE HALF YEAR ENDED JUNE 30, 2015

We have to inform you that the Board of Directors of Nestle Pakistan Limited, in their meeting held on August 26, 2015 at 11:00 a.m. at 308-Upper Mall, Lahore recommended the following:

1. **Cash Dividend : Rs. 50 per share at rate of 500%**
2. The financial results of the Company are as follows:

	Six months ended (Rupees in thousand)		Three months ended (Rupees in thousand)	
	30-Jun-15	30-Jun-14	30-Jun-15	30-Jun-14
Sales-net	53,225,553	50,331,497	27,881,884	26,327,944
Cost of goods sold	(34,569,719)	(35,501,287)	(18,766,002)	(18,578,122)
Gross Profit	18,655,834	14,830,210	9,115,882	7,749,822
Distribution and selling expenses	(7,589,901)	(6,065,619)	(4,698,697)	(3,336,030)
Administration expenses	(1,150,186)	(1,056,842)	(551,005)	(502,832)
Operating profit	9,915,747	7,707,749	3,866,180	3,910,960
Finance cost	(1,005,357)	(1,215,647)	(572,826)	(632,457)
Other operating expenses	(683,328)	(590,850)	(235,208)	(312,151)
Other operating income	110,011	535,359	56,070	121,194
Profit before taxation	8,337,073	6,436,611	3,114,216	3,087,546
Provision for taxation	(2,131,789)	(1,797,608)	(582,715)	(527,071)
Profit after taxation	6,205,284	4,639,003	2,531,501	2,560,475
Earnings per share (Rupees)	136.83	102.29	55.82	56.46
Auditors' qualification/observations	NIL	NIL		

We shall be sending you 200 copies of printed Accounts for distribution amongst the members of the Exchange.

Nestlé Pakistan Ltd.


JOHN MICHAEL DAVIS
Head of Finance & Control