

Nestlé Pakistan Ltd.

308-Upper Mall,  
P.O. Box: 874  
LAHORE-PAKISTAN

TEL : (92-42) 111-637-853  
FAX : (92-42) 35789303



Lahore: April 23, 2015

The Managing Director  
Karachi Stock Exchange  
(Guarantee) Limited  
Stock Exchange Building  
Soock Exchange Road  
Karachi.

Fax # 111-573-329

Dear Sir,

**FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2015**

We have to inform you that the Board of Directors of our Company, in their meeting held on April 23, 2015 at 09:30 a.m. at 308-Upper Mall, Lahore recommended the following:

1. **Cash Dividend : NIL**
2. The financial results of the Company are as follows:

	Three months ended (Rupees in thousand)	
	31-Mar-15	31-Mar-14
Sales-net	25,343,669	24,003,553
Cost of goods sold	(15,803,717)	(16,923,165)
Gross Profit	9,539,952	7,080,388
Distribution and selling expenses	(2,891,204)	(2,729,589)
Administration expenses	(599,181)	(554,010)
Operating profit	6,049,567	3,796,789
Finance cost	(432,531)	(583,190)
Other operating expenses	(448,120)	(366,604)
Other operating income	53,941	502,070
Profit before taxation	5,222,857	3,349,065
Provision for taxation	(1,549,074)	(1,270,537)
Profit after taxation	3,673,783	2,078,528
Earnings per share (Rs)	81.01	45.83

Auditors' qualification/observations

We shall be sending you 200 copies of printed Accounts for distribution amongst the members of the Exchange.

Nestlé Pakistan Ltd.

  
**JOHN MICHAEL DAVIS**  
Head of Finance & Control