

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box: 874
LAHORE-PAKISTAN

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Lahore: February 19, 2015

The General Manager
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Sooch Exchange Road
Karachi.

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2014

We are pleased to inform you that the Board of Directors of Nestlé Pakistan Limited in their meeting held on February 19, 2015 at 10:00 a.m. at 308-Upper Mall, Lahore recommended the following:

- Cash Dividend : A Final Cash Dividend for the year ended at 31.12.2014 at the rate of Rs. 90.00 per share i.e. 900 %.**
This is in addition to the Interim Cash Dividends already paid at Rs. 80.00 per share i.e. 800%.
- The financial results of the Company are as follows:

	Year ended	
	(Rupees in thousand)	
	31-Dec-14	31-Dec-13
Sales-net	96,457,743	86,226,869
Cost of goods sold	(69,133,753)	(62,066,072)
Gross Profit	27,323,990	24,160,797
Distribution and selling expenses	(11,085,448)	(10,731,584)
Administration expenses	(2,125,079)	(1,957,943)
Operating profit	14,113,463	11,471,270
Finance cost	(2,155,637)	(2,113,096)
Other operating expenses	(1,472,550)	(1,439,777)
Other income	523,892	194,565
Profit before taxation	11,009,168	8,112,962
Provision for taxation	(3,079,897)	(2,246,199)
Profit after taxation	7,929,271	5,866,763
Earnings per share (Rs)	174.85	129.37
Auditors' qualification/observations	Nil	Nil

The Annual General Meeting of the Company will be held on April 23, 2015 at 11:00 am at Company's Office situated at 304-Upper Mall, Lahore.

The above entitlement will be paid to the Shareholders whose names will appear in the Register of Members on April 15, 2015.

The Share Transfer Books of the Company will be closed from April 16, 2015 to April 23, 2015 (both days inclusive). Transfers received at the office of Nestlé's independent Share Registrar M/s Gorski Associates (Pvt.) Ltd., 2nd Floor, 202-Sufi Chambers, Link McLeod Road, Lahore, at the close of business on April 15, 2015 will be treated in time for the purpose of above entitlement to the Transferees.

We shall be sending you 200 copies of printed Accounts for distribution amongst the members of the Exchange.

Nestlé Pakistan Ltd.


John Michael Davis
Head of Finance & Control