

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box: 874
LAHORE-PAKISTAN

TEL : (92-42) 111-637-853
FAX : (92-42) 35789303



The General Manager
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Sooch Exchange Road
Karachi.

Fax # 111-573-329

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2010

We have to inform you that the Board of Directors of our Company, in their meeting held on February 14, 2011 at 09:30 a.m. at 308-Upper Mall, Lahore recommended the following:

- Cash Dividend : A final cash dividend for the year ended at 31.12.2010 at Rs. 30.00 per share i.e. 300%. This is in addition to interim dividends already paid at Rs.45.00 per share i.e. 450%.**
- The financial results of the Company are as follows:

	Year ended	
	(Rupees in thousand)	
	31-Dec-10	31-Dec-09
Sales-net	51,487,302	41,155,822
Cost of goods sold	(37,608,733)	(29,256,902)
Gross Profit	13,878,569	11,898,920
Distribution and selling expenses	(5,709,078)	(5,238,488)
Administration expenses	(1,311,637)	(1,085,121)
Operating profit	6,857,854	5,575,311
Finance cost	(513,081)	(442,050)
Other operating expenses	(819,084)	(1,091,149)
Other operating income	170,491	144,145
Profit before taxation	5,696,180	4,186,257
Provision for taxation	(1,583,331)	(1,181,124)
Profit after taxation	4,112,849	3,005,133
Earnings per share (Rs)	90.69	66.27
Auditors' qualification/observations	Nil	Nil

The Annual General Meeting of the Company will be held on 28.03.2011 at 10:00 am at Company Office situated at 304-Upper Mall, Lahore.

The above entitlement will be paid to the shareholders whose names will appear in the register of members on 21.03.2011.

The share transfer books of the company will be closed from 22.03.2011 to 28.03.2011 (both days inclusive). Transfers received at the office of our independent Share Registrar M/s Gorsl Associates (Pvt.) Ltd., 2nd Floor, 202-Sufi Chambers, Link McLeod Road, Lahore, at the close of business on 21.03.2011 will be treated in time for the purpose of above entitlement to the transferees.

We shall be sending you 300 copies of printed Accounts for distribution amongst the members of the Exchange.

Nestlé Pakistan Ltd.

Giuseppe Bonanno
GIUSEPPE BONANNO
Head of Finance & Control

14-02-2011