

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box: 874
LAHORE-PAKISTAN

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Lahore: October 22, 2010

The General Manager
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Sooch Exchange Road
Karachi.

Fax # 111-573-329

Dear Sir,

FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2010

We have to inform you that the Board of Directors of our Company, in their meeting held on October 22, 2010 at 09:30 a.m. at 308-Upper Mall, Lahore recommended the following:

- Cash Dividend : An interim cash dividend for the third quarter ended on 30.09.2010 at Rs. 25.00 per share i.e. 250%. This is in addition to interim dividend already paid at Rs.20.00 per share i.e. 200%.**
- The financial results of the Company are as follows:

	Nine months ended (Rupees in thousand)		Three months ended (Rupees in thousand)	
	30-Sep-10	30-Sep-09	30-Sep-10	30-Sep-09
Sales-net	38,273,886	30,501,106	12,672,471	10,808,391
Cost of goods sold	(27,783,129)	(21,546,232)	(9,123,398)	(7,893,501)
Gross Profit	10,490,757	8,954,874	3,549,073	2,914,890
Distribution and selling expenses	(4,357,568)	(3,917,033)	(1,327,448)	(1,186,048)
Administration expenses	(895,533)	(796,865)	(321,085)	(293,189)
Operating profit	5,237,656	4,240,976	1,900,540	1,435,653
Finance cost	(303,230)	(371,595)	(66,881)	(70,508)
Other operating expenses	(699,366)	(739,098)	(284,392)	(333,727)
Other operating income	65,510	41,424	18,518	4,580
Profit before taxation	4,300,570	3,171,707	1,567,785	1,036,998
Provision for taxation	(1,204,259)	(879,149)	(441,965)	(273,754)
Profit after taxation	3,096,311	2,292,558	1,125,820	762,244
Earnings per share (Rs)	68.28	50.55	24.83	16.81

The above entitlement will be paid to the shareholders whose names will appear in the register of members on 15.11.2010.

The share transfer books of the company will be closed from 16.11.2010 to 22.11.2010 (both days inclusive). Transfers received at the office of our independent Share Registrar M/s Garsi Associates (Pvt.) Ltd., 2nd Floor, 202-Sufi Chambers, Link McLeod Road, Lahore, at the close of business on 15.11.2010 will be treated in time for the purpose of above entitlement to the transferees.

We shall be sending you 300 copies of printed Accounts for distribution amongst the members of the Exchange.

Nestlé Pakistan Ltd.


GIUSEPPE BONANNO
Head of Finance & Control