

**Nestlé Pakistan Ltd.**

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P. O. Box: 874  
LAHORE-PAKISTAN

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Lahore: August 17, 2010

The Managing Director  
Karachi Stock Exchange  
(Guarantee) Limited  
Stock Exchange Building  
Sook Exchange Road  
Karachi.

Fax # 111-573-329

Dear Sir,

**FINANCIAL RESULTS FOR THE HALF YEAR ENDED JUNE 30, 2010**

We have to inform you that the Board of Directors of our Company, in their meeting held on August 17, 2010 at 10:00 a.m. at Royal Palm, Lahore recommended the following:

- Cash Dividend : An interim cash dividend for the half year ended on 30.06.2010 Rs. 20.00 per share i.e. 200%.**
- The financial results of the Company are as follows:

	Six months ended (Rupees in thousand )		Three months ended (Rupees in thousand )	
	30-Jun-10	30-Jun-09	30-Jun-10	30-Jun-09
Sales-net	25,601,415	19,692,715	13,549,871	10,453,832
Cost of goods sold	(18,659,731)	(13,652,731)	(9,962,813)	(7,386,114)
Gross Profit	6,941,684	6,039,984	3,587,058	3,067,718
Distribution and selling expenses	(3,030,120)	(2,730,985)	(1,588,756)	(1,551,386)
Administration expenses	(574,448)	(503,676)	(299,461)	(257,353)
Operating profit	3,337,116	2,805,323	1,698,841	1,258,979
Finance cost	(236,349)	(301,087)	(94,118)	(129,370)
Other operating expenses	(414,974)	(405,371)	(275,139)	(189,130)
Other operating income	46,992	36,844	21,556	10,833
Profit before taxation	2,732,785	2,135,709	1,351,140	951,312
Provision for taxation	(762,294)	(605,395)	(373,007)	(268,277)
Profit after taxation	1,970,491	1,530,314	978,133	683,035
Earnings per share (Rs)	43.45	33.74	21.57	15.06
Auditors' qualification/observations	Nil	Nil		

The above entitlement will be paid to the shareholders whose names will appear in the register of members on 09.09.2010.

The share transfer books of the company will be closed from 10.09.2010 to 16.09.2010 (both days inclusive). Transfers received at the office of our independent Share Registrar M/s Gors Associates (Pvt.) Ltd., 2nd Floor, 202-Sufi Chambers, Link McLeod Road, Lahore, at the close of business on 09.09.2010 will be treated in time for the purpose of above entitlement to the Transferees.

We shall be sending you 300 copies of printed Accounts for distribution amongst the members of the Exchange.

Nestlé Pakistan Ltd.

  
**GIUSEPPE BONANNO**  
Head of Finance & Control