

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box : 874
LAHORE-PAKISTAN

TEL : (92-42) 111 637 853
FAX : (92-42) 5789303-4



Fax # 021-111-573-329

The Managing Director
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Lahore: April 18, 2008

Dear Sir,

FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2008

We have to inform you that the Board of Directors of our Company, in their meeting held on April 18, 2008 at 9:30 a.m. at 308 - Upper Mall, Lahore recommended the following:

1. **Cash Dividend : NIL**
2. The financial results of the Company are as follows:

	Year Ended	
	(Rupees in thousand)	
	<u>31/Mar/2008</u>	<u>31/Mar/2007</u>
Sales-net	8,427,252	7,036,875
Cost of goods sold	(6,003,326)	(4,837,221)
Gross Profit	2,423,926	2,199,654
Distribution and selling expenses	(976,688)	(921,014)
Administration expenses	(235,201)	(204,443)
Operating profit	1,212,037	1,074,197
Finance cost	(142,080)	(139,457)
Other operating expenses	(186,127)	(101,655)
Other operating income	10,554	27,899
Profit before taxation	894,384	860,984
Provision for taxation	(267,860)	(280,594)
Profit after taxation	626,524	580,390
Earnings per share (Rs)	<u>13.82</u>	<u>12.80</u>

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RAYMOND FRANKE
Head of Finance & Control