

300 Upper Mall
P.O. Box : 074
LAHORE PAKISTAN

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The Managing Director
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Fax # 021-2415763 & 2437560 & 2460923

Lahore: April 23, 2007

Dear Sir,

FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2007

We have to inform you that the Board of Directors of our Company, in their meeting held on April 23, 2007 at 9.00 a.m. at 308 - Upper Mall, Lahore recommended the following:

1. Cash Dividend : Nil
2. The financial results of the Company are as follows:

	Three months ended	
	(Rupees in thousand)	
	31 Mar. 2007	31 Mar. 2006
Sales-net	7,038,875	5,914,782
Cost of goods sold	(4,837,221)	(4,070,190)
Gross Profit	2,199,654	1,844,572
Distribution and selling expenses	(921,014)	(842,242)
Administration expenses	(204,443)	(173,027)
Operating profit	1,074,197	829,303
Finance cost	(139,457)	(67,084)
Other operating expenses	(101,655)	(71,247)
Other operating income	27,699	6,402
Profit before taxation	860,984	697,374
Provision for taxation	(280,594)	(233,670)
Profit after taxation	580,390	463,704
Earnings per share (Rs)	12.80	10.23

Nestlé Pakistan Ltd.


(Roland Decorvet)
Managing Director