

NFL/Corp/2020/35

April 28, 2020

FORM-7

**UNDER SEALED COVER**

The General Manager,  
**Pakistan Stock Exchange Limited,**  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi-74000

**Sub: Financial Results for the 3<sup>rd</sup> Quarter**  
**Ended 31<sup>st</sup> March, 2020**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Monday April 28, 2020 at 11:00 a.m. at Karachi via Video Conferencing has approved the accounts for the above period.

The Financial Results of the Company are enclosed herewith.

The Third Quarterly Report of the Company for the period ended March 31, 2020 will be transmitted through PUCARS separately, within the specified time.

Thanking you,

Yours faithfully,  
FOR NATIONAL FOODS LIMITED

  
-----  
**FAZAL UR REHMAN HAJANO**  
**COMPANY SECRETARY**



Encl: As above.

CC to:

1. **Head of Operations, Central Depository Company of Pakistan Limited, Karachi.**
2. **Director Enforcement & Monitoring Deptt. Securities & Exchange Commission of Pakistan, Islamabad.**
3. **Registrar, Central Depository Company of Pakistan Limited, Karachi.**

National Foods Limited  
Condensed Interim Unconsolidated Statement of Financial Position  
As at 31 March 2020

	31 March 2020 (Unaudited)	30 June 2019 (Audited)
	(Rupees in '000)	
<b>ASSETS</b>		
<b>Non - current assets</b>		
Property, plant and equipment	4,843,236	4,576,755
Intangibles	52,847	80,218
Long-term investment - subsidiary	31,719	31,719
Investment in associate	30,000	-
Long-term deposits	<u>42,971</u>	<u>43,211</u>
	5,000,773	4,731,903
<b>Current assets</b>		
Stores, spare parts and loose tools	141,316	86,725
Stock in trade	3,795,518	3,955,698
Trade debts	1,823,691	901,348
Advances	175,790	104,656
Trade deposits and prepayments	82,919	42,290
Other receivables	1,617	1,909
Sales tax refundable	-	133,789
Cash and bank balances	<u>405,317</u>	<u>400,298</u>
	6,426,168	5,626,713
	<u><u>11,426,941</u></u>	<u><u>10,358,616</u></u>
<b>EQUITY AND LIABILITIES</b>		
<b>Share Capital and reserves</b>		
Authorised share capital 1,000,000,000 (30 June 2019: 1,000,000,000) ordinary shares of Rs. 5 each	<u>5,000,000</u>	<u>5,000,000</u>
<i>Share Capital</i>		
Issued, subscribed and paid-up capital	745,969	621,641
<i>Revenue Reserve</i>		
Unappropriated profit	<u>3,690,650</u>	<u>3,695,688</u>
	4,436,619	4,317,329
<b>Non - current liabilities</b>		
Deferred taxation - net	244,757	226,873
Long-term finance	638,197	417,972
Deferred liabilities	<u>79,219</u>	<u>70,346</u>
	962,173	715,191
<b>Current liabilities</b>		
Trade and other payables	3,749,373	2,776,167
Unclaimed dividend	21,791	19,920
Contract liability	97,033	138,282
Mark-up accrued	22,136	28,624
Short term borrowings	1,296,312	1,901,632
Current maturity of long term finance	100,811	69,144
Taxation - net	583,663	392,327
Sales tax payable	<u>157,029</u>	<u>-</u>
	6,028,148	5,326,096
	<u><u>11,426,941</u></u>	<u><u>10,358,616</u></u>

National Foods Limited  
Condensed Interim Unconsolidated Statement of Profit or Loss and Other Comprehensive Income (Unaudited)  
For the nine months period ended 31 March 2020

	Quarter ended		Nine months ended	
	31 March 2020	31 March 2019	31 March 2020	31 March 2019
	----- (Rupees in '000) -----			
Sales	5,027,807	4,071,658	13,741,056	11,985,659
Cost of sales	(3,426,653)	(2,775,125)	(9,343,873)	(8,073,613)
<b>Gross profit</b>	<b>1,601,154</b>	<b>1,296,533</b>	<b>4,397,184</b>	<b>3,912,046</b>
Distribution costs	(820,517)	(836,126)	(2,607,158)	(2,116,053)
Impairment loss on trade debts	3,000	-	15,700	(5,400)
Administrative expenses	(299,670)	(271,151)	(821,217)	(774,551)
Other expenses	(31,663)	3,058	(65,347)	(57,304)
Other income	56,656	2,777	133,784	151,191
<b>Operating profit</b>	<b>508,961</b>	<b>195,092</b>	<b>1,052,946</b>	<b>1,109,928</b>
Finance costs	(45,906)	(59,839)	(128,416)	(116,941)
<b>Profit before taxation</b>	<b>463,055</b>	<b>135,253</b>	<b>924,530</b>	<b>992,987</b>
Taxation	(150,496)	16,227	(307,927)	(173,229)
<b>Profit / (loss) after taxation</b>	<b>312,558</b>	<b>151,480</b>	<b>616,603</b>	<b>819,758</b>
Other comprehensive income	-	-	-	-
<b>Total comprehensive income for the period</b>	<b>312,558</b>	<b>151,480</b>	<b>616,603</b>	<b>819,758</b>
	----- (Rupees) -----			
<b>Earnings per share - basic and diluted</b>	<b>2.09</b>	<b>1.22</b>	<b>4.13</b>	<b>6.59</b>

National Foods Limited  
Consolidated Balance Sheet  
As at 31 March 2020

**ASSETS**

**Non - current assets**

Property, plant and equipment  
Intangibles and goodwill  
Investment in associate  
Long term deposits

**Current assets**

Stores, spare parts and loose tools  
Stock-in-trade  
Trade debts  
Advances  
Trade deposits and prepayments  
Other receivables  
Sales tax refundable  
Cash and bank balances

**TOTAL ASSETS**

**EQUITY AND LIABILITIES**

**Shareholders' equity**

**Share capital and reserves**

Authorised share capital

1,000,000,000 (30 June 2019: 1,000,000,000) ordinary shares of Rs. 5 each

*Share Capital*

Issued, subscribed and paid-up capital

*Revenue Reserves*

Unappropriated profit

Foreign exchange translation reserve

**Equity attributable to owners of the Company**

Non-controlling interest

**Total equity**

**Non - current liabilities**

Long term finance  
Liabilities against assets subject to finance lease  
Long term deposits  
Deferred taxation - net  
Deferred liabilities  
Deferred rent

**Current liabilities**

Trade and other payables  
Unclaimed Dividend  
Contract Liability  
Mark-up accrued  
Short-term borrowings - secured  
Current maturity of long term finance - secured  
Current maturity of liabilities against assets subject to finance lease  
Taxation - net  
Sales tax payable

**Commitments**

**TOTAL EQUITY AND LIABILITIES**

(Unaudited)  
31 March  
2020

(Audited)  
30 June  
2019

(Rupees in '000)

	5,296,160	5,037,451
	748,017	810,134
	30,000	-
	43,771	40,846
	<u>6,117,948</u>	<u>5,888,431</u>
	141,316	86,725
	4,797,699	4,934,693
	1,752,217	1,091,974
	39,283	117,463
	124,822	133,962
	77,560	20,166
	-	133,789
	849,710	876,244
	<u>7,782,607</u>	<u>7,395,016</u>
	<u>13,900,555</u>	<u>13,283,447</u>
	5,000,000	5,000,000
	745,969	621,641
	4,257,624	3,993,506
	(113,008)	143,217
	<u>4,890,585</u>	<u>4,758,364</u>
	353,483	271,598
	<u>5,244,068</u>	<u>5,029,962</u>
	1,038,974	928,142
	32,689	38,619
	4,045	4,190
	244,757	215,508
	82,890	75,760
	36,160	35,266
	<u>1,439,515</u>	<u>1,297,485</u>
	4,563,666	4,092,713
	21,791	19,921
	184,835	146,650
	24,829	32,832
	1,296,312	1,901,632
	342,873	315,881
	9,262	9,598
	613,672	436,772
	159,731	-
	<u>7,216,972</u>	<u>6,956,000</u>
	<u>8,656,487</u>	<u>8,253,485</u>
	<u>13,900,555</u>	<u>13,283,447</u>

National Foods Limited  
Consolidated Profit and Loss Account (Unaudited)  
For the nine months period ended 31 March 2020

	Quarter ended		Nine months ended	
	31 March 2020 (Rupees in '000)	31 March 2019	31 March 2020 (Rupees in '000)	31 March 2019
Sales	7,312,136	5,713,735	21,028,416	17,225,380
Cost of sales	(5,165,182)	(4,085,922)	(14,992,342)	(12,158,567)
<b>Gross profit</b>	<b>2,146,954</b>	<b>1,627,813</b>	<b>6,036,074</b>	<b>5,066,813</b>
Distribution costs	(1,101,707)	(1,068,630)	(3,493,646)	(2,839,713)
Impairment loss on trade debts	3,000	-	15,700	(5,400)
Administrative expenses	(345,068)	(273,369)	(954,810)	(869,039)
Other expenses	(36,294)	(13,873)	(79,242)	(68,790)
Other income	57,562	988	133,923	144,588
Operating profit	724,447	272,929	1,657,999	1,428,459
Finance costs	(76,682)	(92,273)	(229,735)	(204,954)
<b>Profit before taxation</b>	<b>647,765</b>	<b>180,656</b>	<b>1,428,264</b>	<b>1,223,505</b>
Taxation - net	(179,149)	2,587	(424,422)	(231,690)
<b>Profit after tax</b>	<b>468,616</b>	<b>183,243</b>	<b>1,003,842</b>	<b>991,815</b>
<b>Other comprehensive income</b>				
<i>Items that will not be reclassified to profit and loss account:</i>				
Foreign operations - foreign currency translation differences	(173,782)	(36,220)	(256,225)	10,291
<b>Total comprehensive income for the year</b>	<b>294,834</b>	<b>147,023</b>	<b>747,617</b>	<b>1,002,106</b>
<b>Profit attributable to:</b>				
Owners of the Parent Company	464,545	173,787	885,759	947,351
Non-controlling interest	4,071	9,456	118,083	44,464
<b>Total comprehensive income attributable to:</b>	<b>468,616</b>	<b>183,243</b>	<b>1,003,842</b>	<b>991,815</b>
Owners of the Parent Company	293,510	140,361	642,294	971,001
Non-controlling interest	1,324	6,662	105,323	31,105
<b>Earnings per share (basic and diluted)</b>	<b>3.74</b>	<b>1.40</b>	<b>5.94</b>	<b>6.35</b>

