



# MILLAT TRACTORS LIMITED

P.O. Box No. 12023, Sheikhpura Road, Shahdara, Lahore, Pakistan.  
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Ref: MTL/CA/1<sup>st</sup> Qtr/138<sup>th</sup> BOD/12  
October 24, 2012

The General Manager,  
Karachi Stock Exchange Limited,  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi.

Fax No. (021-111-573-329)

Dear Sir,

## QUARTERLY ACCOUNTS FOR THE 1<sup>st</sup> QUARTER ENDED SEPTEMBER 30, 2012

We write to inform you that the Board of Directors in its meeting held on October 24, 2012 at 10:00 A.M at the Company's corporate office, 4<sup>th</sup> Floor, 83-A-E/1, Main Boulevard Gulberg-III, Lahore approved the following financial results for the 1<sup>st</sup> Quarter ended September 30, 2012.

	(Rupees in thousand)	
	<u>Jul-Sep-</u> <u>2012</u>	<u>Jul-Sep-</u> <u>2011</u>
Sales - net	3,481,119	2,341,013
Cost of sales	2,946,452	1,962,209
Gross Profit	534,667	378,804
Distribution and Marketing expenses	103,412	81,688
Administrative expenses	90,738	77,943
	194,150	159,631
Operating profit	340,517	219,173
Other operating income	183,512	145,771
	524,029	364,944
Other operating expenses	35,419	44,635
Finance cost	8,054	1,934
	43,473	46,569
Profit before taxation	480,556	318,375
Taxation	126,085	73,968
Profit for the period	354,471	244,407
Earnings per share - basic and diluted (Rs.)	9.68	6.68

Regards,

  
Mian Muhammad Saleem  
Company Secretary

### Regional Offices:

Karachi : 3-A, Faiyaz Centre, Sindhi Muslim Co-Operative Housing Society, Tel: 021-34553752, 34556321 UAN: 111-200-786, Fax: 021-34556321  
Islamabad : House No. 22, Street 41, Sector F-6/1, Tel: 051-2271470, 2270693 UAN: 111-200-786, Fax: 051-2270693  
Multan Cantt : Garden Town, Daulatabad, Sher Shah Road, Tel: 061-6537371, Fax: 061-6539271  
Sukkur : 3-A, Professor Housing Society, Shikarpur Road, Sukkur. Tel: 071-5633042 Fax: 071-5633187