



THE LINDE GROUP

UNDER SEALED COVERFORM-7

Our Reference: SEC/D.7/187

25 October 2012

→ Managing Director
Karachi Stock Exchange (Guarantee) Limited

Managing Director
Lahore Stock Exchange (Guarantee) Limited

Managing Director
Islamabad Stock Exchange (Guarantee) Limited

Dear Sir/s

**FINANCIAL RESULTS FOR THE
THIRD QUARTER ENDED 30 SEPTEMBER 2012**

We have to inform you that the Board of Directors of our Company in its Meeting held on Thursday, 25 October 2012 at 9:30 a.m. at Karachi has approved the following financial results of the Company for the Third Quarter ended 30 September 2012:

	For the nine months ended		For the third quarter ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
	Rupees in thousand			
Sales (Net)	2,789,095	2,317,966	997,899	764,923
Cost of sales	(2,124,491)	(1,721,166)	(771,960)	(587,982)
Gross profit	664,604	596,800	225,939	176,941
Distribution and marketing expenses	(176,738)	(163,692)	(58,256)	(59,718)
Administrative expenses	(146,201)	(126,280)	(52,494)	(42,624)
Other operating expenses	(16,591)	(30,649)	5,366	(8,008)
Other operating income	20,549	26,173	5,319	6,794
	<u>(318,981)</u>	<u>(794,448)</u>	<u>(100,065)</u>	<u>(103,556)</u>
Operating profit before reorganization/restructuring cost	345,623	302,352	125,874	73,385
Reorganization/restructuring cost (Voluntary Separation Scheme)	<u>(204,572)</u>		<u>(204,572)</u>	
Operating profit after reorganization/restructuring cost	141,051	302,352	(78,698)	73,385
Finance costs	<u>(18,879)</u>	<u>(1,422)</u>	<u>(17,521)</u>	<u>(490)</u>
Profit before taxation	122,172	300,930	(96,219)	72,895
Taxation	<u>57,804</u>	<u>(105,405)</u>	<u>129,695</u>	<u>(23,227)</u>
Profit for the period	179,976	195,525	33,476	49,668
	=====	=====	=====	=====
		(Rupees)		
Earnings per share – basic and diluted	7.19	7.81	1.34	1.91
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