



The General Manager  
Karachi Stock Exchange (Guarantee) Ltd.  
Stock Exchange Building  
Stock Exchange Road  
Karachi.

/13/ABA-36  
October 14, 2013

**SUB: RESULTS FOR THE 3<sup>rd</sup> QUARTER ENDED 30.09.2013**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their Meeting held at 11.30 a.m. on Monday, October 14, 2013 has approved the following financial results for the quarter ended 30.09.2013.

	<u>July to September</u>		<u>January to September</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
	<i>(Rupees in '000')</i>		<i>(Rupees in '000')</i>	
Sales	558,293	653,239	1,980,861	2,076,389
Cost of sales	<u>(434,640)</u>	<u>(509,337)</u>	<u>(1,540,814)</u>	<u>(1,630,112)</u>
<b>Gross profit</b>	<b>123,653</b>	<b>143,902</b>	<b>440,047</b>	<b>446,277</b>
Distribution and marketing expenses	(54,848)	(56,145)	(175,556)	(166,192)
Administration expenses	(37,899)	(34,476)	(115,220)	(99,760)
Other operating expenses	(11,337)	(4,032)	(24,683)	(19,938)
Other operating income	<u>12,317</u>	<u>20,194</u>	<u>29,133</u>	<u>35,808</u>
<b>Profit from operations</b>	<b>31,886</b>	<b>69,443</b>	<b>153,721</b>	<b>196,195</b>
Finance cost	<u>(4,604)</u>	<u>(7,712)</u>	<u>(16,608)</u>	<u>(20,366)</u>
<b>Profit/(loss) before tax</b>	<b>27,282</b>	<b>61,731</b>	<b>137,113</b>	<b>175,829</b>
Taxation	<u>(1,127)</u>	<u>(12,980)</u>	<u>(36,541)</u>	<u>(60,945)</u>
<b>Profit/(loss) for the Period</b>	<b>26,155</b>	<b>48,751</b>	<b>100,572</b>	<b>114,884</b>
<b>Earnings/(loss) per Share - Basic &amp; diluted - Rs.</b>	<b>1.98</b>	<b>3.69</b>	<b>7.62</b>	<b>8.70</b>

We will be sending you 300 copies of printed accounts for distribution amongst the members of the Exchange in due course of time.

Thanking you

Yours faithfully  
for KSB PUMPS COMPANY LIMITED

  
**SAJID MAHMOOD AWAN**  
Company Secretary