

Through PUCAR and Courier

The General Manager
Pakistan Stock Exchange,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

April 21, 2018

Subject: Financial Results for the Quarter ended March 31, 2018

Dear Sir,


We have to inform you that the Board of Directors of our Company in its meeting held on April 21, 2018 at 11:00 A.M., at Head Office, 37-P, Gulberg-II, Lahore, recommended the following:

- | | | | |
|-------|---|---|-----|
| (i) | <u>CASH DIVIDEND</u> | : | NIL |
| (ii) | <u>BONUS SHARES</u> | : | NIL |
| (iii) | <u>RIGHT SHARES</u> | : | NIL |
| (iv) | <u>ANY OTHER ENTITLEMENT/CORPORATE ACTION</u> | : | NIL |
| (v) | <u>ANY OTHER PRICE-SENSITIVE INFORMATION</u> | : | NIL |

The financial results of the Company along with directors' review report are attached herewith.

We will be sending you 200 copies of printed Accounts for distribution amongst the TRE Certificate Holders of the Exchange.

Yours Sincerely,


Muhammad Asadullah Khan
Company Secretary

Encl: As above.



Head Office: 37-P, Gulberg II, Lahore - Pakistan.
UAN: +92-42-11-111-KCCL, (5225) Fax: +92-42-3575-4084, 3587-4990
Web: www.kohatcement.com



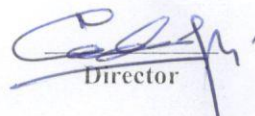
Kohat Cement Company Limited
 Condensed Interim Profit and Loss Account (Un-audited)
 For the quarter and nine month period ended 31 March 2018

		2018	2017	2018	2017
		01 July to	01 July to	01 January to	01 January to
		31 March	31 March	31 March	31 March
	Note	----- Rupees -----			
Sales - net	13	10,384,648,773	10,657,622,935	3,517,027,189	3,493,497,757
Cost of goods sold	14	(6,869,833,618)	(5,841,923,266)	(2,530,732,451)	(2,041,916,912)
Gross profit		3,514,815,155	4,815,699,669	986,294,738	1,451,580,845
Selling and distribution expenses		(94,699,052)	(102,416,793)	(26,696,190)	(30,938,474)
Administrative and general expenses		(150,746,559)	(120,840,097)	(49,283,481)	(37,905,993)
Other operating income	15	267,410,519	302,555,133	91,645,676	100,007,239
Other operating charges	16	(254,682,597)	(336,987,002)	(73,800,223)	(106,098,408)
		(232,717,689)	(257,688,759)	(58,134,218)	(74,935,636)
Operating profit		3,282,097,466	4,558,010,910	928,160,520	1,376,645,209
Finance cost		(49,928,083)	(66,910,270)	(12,728,167)	(20,313,189)
Profit before taxation		3,232,169,383	4,491,100,640	915,432,353	1,356,332,020
Taxation	17	(936,152,108)	(1,369,753,847)	(263,601,170)	(425,062,232)
Profit after taxation		2,296,017,275	3,121,346,793	651,831,183	931,269,788
Earning per share (basic and diluted)		14.86	20.20	4.22	6.03

The annexed notes from 1 to 21 form an integral part of these condensed interim financial statements.


 Lahore Chief Executive


 Chief Financial Officer


 Director

DIRECTORS' REVIEW

Dear Shareholders,

Your Directors present to you the unaudited Interim results for the 3rd Quarter and nine months of financial year 2017-18.

Production and Sales Volumes

Summary of production and sales is as under:

	M Tons			
	January-March		July-March	
	2018	2017	2018	2017
Clinker Production	460,919	501,482	1,527,810	1,438,081
Cement Production	618,202	564,280	1,721,626	1,603,910
Local Sales	608,042	514,550	1,664,021	1,502,709
Export Sales	20,731	22,036	79,435	103,307
Total Sales	628,773	536,586	1,743,456	1,606,016

Financial Performance

Financial Performance of your Company for the period under review is summarized below:

	Rupees			
	3rd Quarter (Jan to Mar)		Nine Months (July-Mar)	
	2018	2017	2018	2017
Net Sales Revenue	3,517,027,189	3,493,497,757	10,384,648,773	10,657,622,935
Gross profit	986,294,738	1,451,580,845	3,514,815,155	4,815,699,669
Admin and selling expenses	(75,979,671)	(68,844,467)	(245,445,611)	(223,256,890)
Other expenses	(73,800,223)	(106,098,408)	(254,682,597)	(336,987,002)
Other income	91,645,676	100,007,239	267,410,519	302,555,133
Finance costs	(12,728,167)	(20,313,189)	(49,928,083)	(66,910,270)
Taxation	(263,601,170)	(425,062,232)	(936,152,108)	(1,369,753,847)
Profit after taxation	651,831,183	931,269,788	2,296,017,275	3,121,346,793
Earnings per share (Rs.)	4.22	6.03	14.86	20.20

Global coal prices have been on a steady rise in the period under reference, which coupled with declining Pak Rupee Value, has increased cost of cement production. Although the cement prices showed upward trend during March 2018; however, these have been continuously decreasing during earlier months for the nine-month period under review. All these factors together culminated into profit reduction of the Company.

The Company is current on its all debt obligations.



Head Office: 37-P, Gulberg II, Lahore - Pakistan.
UAN: +92-42-11-111-KCCL, (5225) Fax: +92-42-3575-4084, 3587-4990
Web: www.kohatcement.com



[Handwritten signature]

On Going Projects

Cement Mill of grinding capacity of 105 tph shall commence its commercial operations during April 2018.

Brownfield Expansion of 7800 tpd at the existing Plant site is being carried out as per schedule.

Future outlook

We are expecting growth in overall consumption across several sectors including Private sector housing projects and provincial infrastructure projects associated with China Pak Economic Corridor (CPEC) and PSDP. These projects shall have vital role to boost the overall investment climate resultantly shall have robust increase in the profits of the Company.

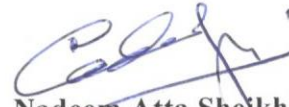
Acknowledgments

We would like to express our sincere appreciation and gratitude to all the stakeholders and employees for their co-operation, trust and support.

For and on behalf of the Board



Aizaz Mansoor Sheikh
Chief Executive



Nadeem Atta Sheikh
Director

Lahore: April 21, 2018



Head Office: 37-P, Gulberg II, Lahore - Pakistan.
UAN: +92-42-11-111-KCCL, (5225) Fax: +92-42-3575-4084, 3587-4990
Web: www.kohatcement.com

