



The General Manager
Karachi Stock Exchange (Guarantee) Ltd.,
Stock Exchange Building,
KARACHI-74000.

April 27, 2012

RE: FINANCIAL RESULTS – 31/03/2012

Dear Sir;

We have to inform you that the Board of Directors in their meeting held on April 27, 2012 has reviewed the un-audited financial results for the period ended March 31, 2012.

The un-audited financial results of the Company for the 9 months ended March 31, 2012 are as under:

	(Rs.000's)			
	I I L - Excluding Subsidiary			
	9 Months Period ended		Quarter ended	
	31-03-2012	31-03-2011	31-03-2012	31-03-2011
Net Sales	11,917,946	11,796,579	4,142,887	4,122,574
Cost of Sales	(10,698,479)	(10,332,003)	(3,709,019)	(3,633,818)
Gross Profit	1,219,467	1,464,576	433,868	488,756
Selling and distribution expenses	(290,241)	(319,144)	(95,121)	(102,632)
Administrative expenses	(108,799)	(108,490)	(34,618)	(41,105)
Financial Charges	(535,869)	(422,712)	(201,737)	(149,202)
Other Operating Charges	(217,487)	(89,294)	(22,611)	(20,552)
Other Operating Income	44,799	152,899	21,068	53,853
Profit before Taxation	111,870	677,835	100,849	229,118
Taxation	(35,500)	(176,000)	(28,300)	(57,000)
Profit after Taxation	76,370	501,835	72,549	172,118
Earning per share - basic and diluted	0.64	4.19	0.61	1.44

Cont'd...P/2



101 Beaumont Plaza, 10 Beaumont Road, Karachi-75530, Pakistan

Phone: (92 21) 111 019 019 Fax: (92 21) 3568 0373 E-mail: inquiries@iil.com.pk Website: www.iil.com.pk