



INDUS MOTOR COMPANY LTD.

February 26, 2014

The General Manager,
Karachi Stock Exchange Ltd.
Stock Exchange Building,
Stock Exchange Road,
Karachi-74000

Fax: 111-573-329
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE HALF YEAR ENDED DECEMBER 31, 2013**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Wednesday, February 26, 2014 at 11:00 a.m. at Karachi, recommended the following:

CASH DIVIDEND

An Interim Cash Dividend for the half year ended December 31, 2013 at Rs. 6/- per share i.e. 60%.

The Financial results of the Company are as follows:-

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2013

	Half year ended		Quarter ended	
	December 31,		December 31,	
	2013	2012	2013	2012
(Rupees in '000)				
Net sales	26,047,966	24,279,322	11,732,591	10,804,726
Cost of sales	23,698,461	22,532,309	10,866,644	10,213,747
Gross profit	2,349,505	1,747,013	865,947	590,979
Distribution expenses	378,798	353,813	218,146	171,921
Administrative expenses	300,183	329,866	137,819	164,036
	678,981	683,679	355,965	335,957
Other operating expenses	1,670,524	1,063,334	509,982	255,022
	160,761	122,790	60,612	39,781
Other operating income	1,509,763	940,544	449,370	215,241
	454,792	493,223	222,426	191,212
	1,964,555	1,433,767	671,796	406,453
Finance costs	9,639	8,842	5,792	4,929
Profit before taxation	1,954,916	1,424,925	666,004	401,524
Taxation	602,661	447,020	193,444	114,391
Profit after taxation	1,352,265	977,905	472,560	287,133
Earnings per share - basic and diluted (Rupees)	17.20	12.44	6.01	3.65

AKU.