

## INDUS MOTOR COMPANY LTD.

August 26, 2016

The General Manager,  
Pakistan Stock Exchange Limited  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi-74000

(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2016**

Dear Sir,

We are writing to inform you that the Board of Directors of Indus Motor Company in its meeting held on Thursday, August 25, 2016 at 3:00 p.m. at Karachi, recommended the following:

### CASH DIVIDEND

**A final Cash Dividend for the year ended June 30, 2016 at Rs. 40 per share i.e. 400 %.** This is in addition to the combined Interim Cash Dividend of Rs. 60 per share i.e. 600% (First Interim Cash Dividend of 200%, Second Interim Cash Dividend of 200% and Third Interim Cash Dividend 200%) already paid.

The Financial results of the Company are as follows:-

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2016

	2016	2015
	------(Rupees in '000)-----	
<b>Net sales</b>	108,758,668	96,516,322
Cost of sales	91,027,369	82,272,092
<b>Gross profit</b>	17,731,299	14,244,230
Distribution expenses	1,060,891	996,017
Administrative expenses	930,800	798,696
Other operating expenses	143,840	119,451
	2,135,531	1,914,164
	15,595,768	12,330,066
Workers' Profit Participation Fund and Workers' Welfare Fund	1,285,491	1,052,411
	14,310,277	11,277,655
Other income	3,164,440	2,906,797
	17,474,717	14,184,452
Finance cost	77,271	51,883
<b>Profit before taxation</b>	17,397,446	14,132,569
Taxation	5,942,506	5,022,318
<b>Profit after taxation</b>	11,454,940	9,110,251
	------(Rupees )-----	
<b>Earnings per share</b>	145.74	115.91

## INDUS MOTOR COMPANY LTD.

The Annual General Meeting (AGM) of the Company will be held on Friday, September 30, 2016 at 9:30 a.m. at the Institute of Chartered Accountants of Pakistan (ICAP Auditorium), situated at Chartered Accountants Avenue, Clifton, Karachi-75600.

The above entitlement will be paid to the shareholders whose names will appear in the Register of the members on September 17, 2016.

The Share Transfer Books of the Company will be closed from September 19, 2016 to September 30, 2016 (both days inclusive). Transfers received at the Company's Share Registrar, "M/s. Central Depository Company of Pakistan Limited", CDC House, 99-B, Block "B", S.M.C.H.S., Main Shahrah-e-Faisal, Karachi-74400. Tel: 0800-23275, UAN: 111-111-500, Email: info@cdcpak.com at the close of business on September 17, 2016 will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you 200 copies of printed accounts for distribution amongst the TRE Certificate holders of the Exchange 21 days before the date of AGM.

Thanking you,

Yours faithfully,  
For INDUS MOTOR COMPANY LIMITED



**Anam Fatima Khan**  
Company Secretary

Copy to:  
CEO  
Central Depository Company of Pakistan  
CDC House #99-B, Block-B,  
S.M.C.H.S. Shahrah-e-Faisal,  
Karachi.  
Fax No. 021-34326034 / Tel: 111-111-500