

## INDUS MOTOR COMPANY LTD.

April 22, 2016

The General Manager,  
Pakistan Stock Exchange Limited  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi-74000

(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2016**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Friday, April 22, 2016 at 10:00 a.m. at Karachi, recommended the following:

### **CASH DIVIDEND**

**A Third Interim Cash Dividend for the quarter and nine months ended March 31, 2016 at Rs. 20 per share i.e. 200%. This is in addition to Interim Dividend already paid at Rs. 40 per share i.e. 400% (First Interim Dividend at Rs. 20 per share and Second Interim Dividend at Rs. 20 per share).**

The Financial results of the Company are as follows:-

#### **Condensed Interim Profit and Loss Account For the nine months ended March 31, 2016 (unaudited)**

	Nine months ended		Quarter ended	
	March 31		March 31	
	2016	2015	2016	2015
	(Rupees in '000)			
<b>Net sales</b>	79,680,119	68,173,866	28,346,213	29,076,327
Cost of sales	66,787,962	58,575,504	23,898,298	24,124,430
<b>Gross profit</b>	12,892,157	9,598,362	4,447,915	4,951,897
Distribution expenses	707,526	929,425	310,805	273,570
Administrative expenses	653,668	581,326	244,570	227,044
Other operating expenses	72,924	39,674	41,130	26,847
	1,434,118	1,550,425	596,505	527,461
	11,458,039	8,047,937	3,851,410	4,424,436
Workers' Profit Participation Fund & Workers' Welfare Fund	948,578	707,187	321,440	359,622
	10,509,461	7,340,750	3,529,970	4,064,814
Other income	2,383,809	2,146,945	808,949	820,984
	12,893,270	9,487,695	4,338,919	4,885,798
Finance costs	51,530	41,354	11,634	19,739
<b>Profit before taxation</b>	12,841,740	9,446,341	4,327,285	4,866,059
Taxation	3,994,361	3,024,333	1,374,764	1,587,200
<b>Profit after taxation</b>	8,847,379	6,422,008	2,952,521	3,278,859
<b>Earnings per share - basic and diluted (Rupees)</b>	112.56	81.70	37.56	41.72

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The above entitlement will be paid to the shareholders whose names will appear in the Register of the members on **May 6 2016**.

The Share Transfer Books of the Company will be closed from **May 7, 2016 to May 13, 2016 (both days inclusive)**. Transfers received at the Company's Share Registrar at "M/s. Central Depository Company of Pakistan Limited, CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi-74400, Pakistan (Tel: (92-21) 34326053, 111-111-500, 0800-23275, Email: info@cdcpak.com" at the close of business on **May 6, 2016** will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you 200 copies of printed accounts for distribution amongst the TRE Certificate Holders of the Exchange.

Thanking you,

Yours faithfully,  
**For INDUS MOTOR COMPANY LIMITED**



**Anam Fatima Khan**  
**Company Secretary**  
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Email: anam.khan@toyota-indus.com

cc: Central Depository Company of Pakistan  
CDC House #99-B, Block-B,  
S.M.C.H.S. Shahrah-e-Faisal,  
Karachi.  
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