



INDUS MOTOR COMPANY LTD.

The Deputy General Manager,
Trading & Members Affairs Department
Karachi Stock Exchange Limited
Stock Exchange Building,
Stock Exchange Road,
Karachi-74000

October 21, 2013
Fax: 111-573-329
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS OF INDUS MOTOR COMPANY LIMITED FOR THE QUARTER ENDED SEP 30, 2013**

Dear Sir,

We are writing to inform you that in its meeting held on Monday, October 21, 2013 at 2:30 p.m. at Karachi, the Board of Directors of the Company recommended the following:

CASH DIVIDEND

Nil

FINANCIAL RESULTS of the Company are as follows:-

Condensed Interim Profit and Loss Account		
For the quarter ended September 30, 2013 (unaudited)		
	Quarter Ended	
	September 30	
	2013	2012
	(Rupees in '000)	
Net sales	14,315,375	13,474,596
Cost of sales	12,831,817	12,318,563
Gross profit	1,483,558	1,156,033
Distribution expenses	160,652	181,892
Administrative expenses	162,364	165,830
	323,016	347,722
Other operating expenses	1,160,542	808,311
	100,149	83,009
Other income	1,060,393	725,302
	232,366	302,011
Finance costs	1,292,759	1,027,313
	3,847	3,913
Profit before taxation	1,288,912	1,023,400
Taxation	409,207	332,629
Profit after taxation	879,705	690,771
	----- (Rupees) -----	
Earnings per share - basic and diluted	11.19	8.79