

**INDUS MOTOR COMPANY LTD.**

August 27, 2013

The General Manager,
Karachi Stock Exchange (Guarantee) Ltd.
Stock Exchange Building,
Stock Exchange Road,
Karachi-74000

Fax: 111-573-329
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2013**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Tuesday, August 27, 2013 at 10:00 a.m. at Karachi, recommended the following:

CASH DIVIDEND

A final Cash Dividend for the year ended June 30, 2013 at Rs. 15/- per share i.e. 150%. This is in addition to Interim Cash Dividends at Rs. 10/- per share i.e. 100% (i.e. First Interim Cash Dividend at Rs. 6/- per share i.e. 60% and 2nd Interim Cash Dividend at Rs. 4/- per share i.e. 40%, respectively).

The Financial results of the Company are as follows:-

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2013		
	2013	2012
	(Rupees in '000)	
Net sales	63,829,075	76,962,642
Cost of sales	57,972,038	70,400,788
Gross profit	5,857,037	6,561,854
Distribution expenses	814,228	820,339
Administrative expenses	643,978	627,673
	1,458,206	1,448,012
	4,398,831	5,113,842
Other operating expenses	436,192	516,342
	3,962,639	4,597,500
Other income	1,037,840	1,775,748
	5,000,479	6,373,248
Finance cost	30,704	60,981
Profit before taxation	4,969,775	6,312,267
Taxation	1,612,230	2,009,562
Profit after taxation	3,357,545	4,302,715
	(Rupees)	
Earnings per share	42.72	54.74