



INDUS MOTOR COMPANY LTD.

April 18, 2013

The General Manager,
Karachi Stock Exchange (Guarantee) Ltd.
Stock Exchange Building,
Stock Exchange Road,
Karachi-74000

Fax: 111-573-329
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE QUARTER AND
NINE MONTHS ENDED MARCH 31, 2013**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday, April 18, 2013 at 10:00 a.m. at Karachi, recommended the following:

CASH DIVIDEND

An Interim Cash Dividend for the Quarter ended March 31, 2013 at Rs. 4/- per share i.e. 40%. This is in addition to the first Interim Dividend already paid at Rs. 6/- per share i.e. 60%.

The Financial results of the Company are as follows:-

Condensed Interim Profit and Loss Account				
For the nine months and quarter ended March 31, 2013 (unaudited)				
	Nine Months ended		Quarter ended	
	March 31		March 31	
	2013	2012	2013	2012
(Rupees in '000)				
Net sales	42,695,814	53,934,165	18,416,492	20,934,594
Cost of sales	39,616,519	49,673,445	17,088,430	19,148,987
Gross profit	3,079,295	4,260,720	1,328,062	1,785,607
Distribution expenses	585,502	508,586	231,672	205,952
Administrative expenses	470,210	420,637	140,361	153,906
	1,055,712	929,223	372,033	359,858
Other operating expenses	2,023,583	3,331,497	956,029	1,425,749
	217,507	347,782	94,717	142,635
Other operating income	1,806,076	2,983,715	861,312	1,283,114
	728,789	1,342,943	235,566	395,943
Finance costs	2,534,865	4,326,658	1,096,878	1,679,057
	19,207	50,096	6,145	6,555
Profit before taxation	2,515,658	4,276,562	1,090,733	1,672,502
Taxation	785,606	1,382,373	338,586	544,937
Profit after taxation	1,730,052	2,894,189	752,147	1,127,565
----- (Rupees) -----				
Earnings per share - basic and diluted	22.01	36.82	9.57	14.35