



INDUS MOTOR COMPANY LTD.

October 22, 2012

The General Manager,
Karachi Stock Exchange (Guarantee) Ltd.
Stock Exchange Building,
Stock Exchange Road,
Karachi-74000

Fax: 111-573-329
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Monday, October 22, 2012 at 2:00 p.m. at Karachi, recommended the following:

CASH DIVIDEND
NIL

The Financial results of the Company are as follows:-

Condensed Interim Profit and Loss Account		
For the quarter ended September 30, 2012 (unaudited)		
	Quarter ended	
	September 30	
	2012	2011
	(Rupees in '000)	
Net sales	13,474,596	17,146,293
Cost of sales	12,318,563	15,891,138
Gross profit	1,156,033	1,255,155
Distribution expenses	181,892	137,853
Administrative expenses	165,830	126,157
	347,722	264,010
Other operating expenses	808,311	991,145
	83,009	111,483
Other operating income	725,302	879,662
	302,011	543,486
	1,027,313	1,423,148
Finance costs	3,913	15,822
Profit before taxation	1,023,400	1,407,326
Taxation	332,629	469,842
Profit after taxation	690,771	937,484
Earnings per share - basic and diluted (Rupees)	8.79	11.93

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