



## INDUS MOTOR COMPANY LTD.

August 9, 2012

The General Manager,  
Karachi Stock Exchange (Guarantee) Ltd.  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi-74000

Fax: 111-573-329  
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2012**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday, August 9, 2012 at 9:00 a.m. at Karachi, recommended the following:

### **CASH DIVIDEND**

A final Cash Dividend for the year ended June 30, 2012 at Rs. 24/- per share i.e. 240%. This is in addition to Interim Dividend already paid at Rs. 8/- per share i.e. 80%.

The Financial results of the Company are as follows:-

<b>PROFIT AND LOSS ACCOUNT</b>		
<b>FOR THE YEAR ENDED JUNE 30, 2012</b>		
	<b>2012</b>	<b>2011</b>
	<b>(Rupees in '000)</b>	
<b>Net sales</b>	76,962,642	61,702,677
<b>Cost of sales</b>	70,400,788	57,613,542
<b>Gross profit</b>	6,561,854	4,089,135
<b>Distribution expenses</b>	820,339	690,130
<b>Administrative expenses</b>	627,673	462,517
	1,448,012	1,152,647
	5,113,842	2,936,488
<b>Other operating expenses</b>	516,342	355,796
	4,597,500	2,580,692
<b>Other operating income</b>	1,773,572	1,507,878
	6,371,072	4,088,570
<b>Finance costs</b>	58,805	77,115
<b>Profit before taxation</b>	6,312,267	4,011,455
<b>Taxation</b>	2,009,552	1,268,071
<b>Profit after taxation</b>	4,302,715	2,743,384
	<b>(Rupees)</b>	
<b>Earnings per share</b>	54.74	34.90

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