



## INDUS MOTOR COMPANY LTD.

August 24, 2011

The General Manager,  
Karachi Stock Exchange (Guarantee) Ltd.  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi-74000

Fax: 111-573-329  
(Tel: 32439618/35274381)

Subject: **FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2011**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Wednesday, August 24, 2011 at 10:00 a.m. at our Registered office / Factory, Indus Motor Company Limited (Port Qasim), Karachi, recommended the following:

### **CASH DIVIDEND**

A final Cash Dividend for the year ended June 30, 2011 at Rs. 10/- per share i.e. 100%. This is in addition to Interim Dividend already paid at Rs. 5/- per share i.e. 50%

The Financial results of the Company are as follows:-

<b>PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2011</b>		
	<b>2011</b>	<b>2010</b>
	<b>(Rupees in '000)</b>	
<b>Net sales</b>	61,702,677	60,093,139
<b>Cost of sales</b>	57,613,542	55,236,625
<b>Gross profit</b>	4,089,135	4,856,514
<b>Distribution expenses</b>	690,130	468,496
<b>Administrative expenses</b>	462,517	381,575
	1,152,647	850,071
	2,936,488	4,006,443
<b>Other operating expenses</b>	355,796	416,106
	2,580,692	3,590,337
<b>Other operating income</b>	1,507,878	1,796,075
	4,088,570	5,386,412
<b>Finance costs</b>	77,115	143,873
<b>Profit before taxation</b>	4,011,455	5,242,539
<b>Taxation</b>	1,268,071	1,799,136
<b>Profit after taxation</b>	2,743,384	3,443,403
	<b>(Rupees)</b>	
<b>Earnings per share</b>	34.90	43.81

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