



The Managing Director  
Karachi Stock Exchange (Guarantee) Ltd  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

### ICI Pakistan Limited

ICI House 5 West Wharf  
PO Box 4731 Karachi 74000

Telephone +92 21 3231 3717-22  
Fax +92 21 3231 1739

www.ici.com.pk  
UAN 111 100 200

February 21, 2013

Dear Sir

### BOARD MEETING RESULTS FOR THE FINANCIAL YEAR ENDED DECEMBER 31, 2012

We wish to inform you that the Board of Directors of ICI Pakistan Limited at its meeting held on February 21, 2013, has approved the audited Accounts of the Company for the year ended December 31, 2012 showing the following results:

#### DIVIDEND:

A final cash dividend in respect of the financial year ended December 31, 2012 at the rate of 20% i.e., Rs 2/- per share of Rs 10/- each on the issued and paid up share capital of Rs 923,591,000/= subject to the approval of the shareholders at the forthcoming Annual General Meeting, to be payable to the members whose names appear in the Register of Members on April 15, 2013.

#### FINANCIAL RESULTS:

	Amounts in Rs '000	
	2012	2011
Turnover	37,809,433	38,348,591
Sales tax, excise duty, commission and discounts	<u>(3,127,870)</u>	<u>(2,832,477)</u>
Net sales, commission & toll income	34,681,563	35,516,114
Cost of sales	<u>(30,748,177)</u>	<u>(30,910,029)</u>
Gross profit	3,933,386	4,606,085
Selling and distribution expenses	(1,087,169)	(1,012,821)
Administration and general expenses	<u>(1,346,185)</u>	<u>(1,214,815)</u>
Operating result	1,500,032	2,378,449

✍