

**IBL HEALTHCARE LIMITED**  
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (Un-audited)**  
**FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2016**

	Note	Quarter ended		Nine months ended	
		March 31, 2016 (Rupees in '000)	March 31, 2015	March 31, 2016 (Rupees in '000)	March 31, 2015
<b>NET SALES</b>		271,862	215,560	875,774	700,137
<b>COST OF SALES</b>		(185,818)	(137,629)	(580,661)	(426,509)
<b>GROSS PROFIT</b>		86,044	77,931	295,113	273,628
Selling and distribution expenses		(34,297)	(30,176)	(98,396)	(89,862)
Administrative expenses		(4,497)	(9,481)	(29,334)	(28,993)
Amortization of intangibles		(1,206)	(1,223)	(3,618)	(3,669)
		(40,000)	(40,880)	(131,348)	(122,524)
<b>OPERATING PROFIT</b>		46,044	37,051	163,765	151,104
Other income		4,575	6,598	13,457	10,985
Other expenses		(864)	(1,463)	(6,409)	(5,946)
Financial cost		(1,101)	(2,528)	(1,708)	(1,297)
		2,610	2,607	5,340	3,742
<b>PROFIT BEFORE INCOME TAX</b>		48,654	39,658	169,105	154,846
Income tax expense		(14,048)	(7,557)	(34,087)	(21,267)
<b>PROFIT FOR THE PERIOD</b>		34,606	32,101	135,018	133,579
		(Rupees)		(Rupees)	
<b>EARNINGS PER SHARE - BASIC AND DILUTED</b>	11	0.81	0.75	3.16	3.12

The annexed selected notes from 1 to 14 form an integral part of this condensed interim financial information.



**MUFTI ZIA UL ISLAM**  
**CHIEF EXECUTIVE OFFICER**

**SYED NADEEM AHMED**  
**DIRECTOR**