

**IBL HEALTHCARE LIMITED**  
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (Un-audited)**  
**FOR THE NINE MONTHS ENDED MARCH 31, 2015**

	Quarter ended		Nine months ended	
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
Note	(Rupees in '000)			
<b>NET SALES</b>	<b>215,560</b>	218,876	<b>700,137</b>	707,366
<b>COST OF SALES</b>	<b>(137,629)</b>	(139,685)	<b>(426,509)</b>	(456,443)
<b>GROSS PROFIT</b>	<b>77,931</b>	79,191	<b>273,628</b>	250,923
Selling and distribution expenses	<b>(30,176)</b>	(28,481)	<b>(89,862)</b>	(77,232)
Administrative expenses	<b>(9,481)</b>	(8,692)	<b>(28,993)</b>	(17,985)
Amortization of intangible assets	<b>(1,223)</b>	(2,377)	<b>(3,669)</b>	(6,895)
	<b>(40,880)</b>	(39,550)	<b>(122,524)</b>	(102,112)
<b>OPERATING PROFIT</b>	<b>37,051</b>	39,641	<b>151,104</b>	148,811
Other income	<b>6,598</b>	11,246	<b>10,985</b>	11,945
Financial costs	<b>(3,215)</b>	(896)	<b>(4,083)</b>	(3,172)
Workers' welfare fund	<b>(776)</b>	(990)	<b>(3,160)</b>	(2,144)
	<b>2,607</b>	9,360	<b>3,742</b>	6,629
<b>PROFIT BEFORE INCOME TAX</b>	<b>39,658</b>	49,001	<b>154,846</b>	155,440
Income tax expense	<b>(7,557)</b>	(10,225)	<b>(21,267)</b>	(28,118)
<b>PROFIT FOR THE PERIOD</b>	<b>32,101</b>	38,776	<b>133,579</b>	127,322
			(Rupees)	(Rupees)
<b>EARNINGS PER SHARE - BASIC AND DILUTED</b>	<b>1.07</b>	1.30	<b>4.47</b>	4.26

The annexed selected notes from 1 to 12 form an integral part of this condensed interim financial information.

**MUFTI ZIA UL ISLAM**  
CHIEF EXECUTIVE OFFICER

**SYED NADEEM AHMED**  
DIRECTOR