

**IBL HEALTHCARE LIMITED**  
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT - Un-audited**  
**FOR THE PERIOD ENDED MARCH 31, 2014**

	Nine months ended		Quarter ended	
	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
	(Rupees in '000)		(Rupees in '000)	
<b>SALES-NET</b>	707,366	655,789	218,876	215,378
<b>COST OF SALES</b>	456,443	488,071	139,685	154,394
<b>GROSS PROFIT</b>	250,923	167,718	79,191	60,984
Selling and distribution expenses	(77,232)	(68,194)	(28,481)	(25,164)
Administrative expenses	(17,985)	(12,306)	(8,692)	(2,595)
Amortization of intangible assets	(6,895)	(6,553)	(2,377)	(2,203)
	(102,112)	(87,053)	(39,550)	(29,962)
<b>OPERATING PROFIT</b>	148,811	80,665	39,641	31,022
Other income / (loss) - net	8,773	4,487	10,256	415
Financial charges	(2,144)	(3,003)	(896)	(691)
	6,629	1,484	9,360	(276)
<b>PROFIT BEFORE INCOME</b>	155,440	82,149	49,001	30,746
Income tax expense	(28,118)	(11,403)	(10,225)	(5,510)
<b>PROFIT FOR THE PERIOD</b>	127,322	70,746	38,776	25,236
	(Rupees)		(Rupees)	
<b>EARNINGS PER SHARE - BASIC AND DILUTED</b>	5.54	3.54	1.69	1.26