

HNL/CS/338  
October 23, 2012

The General Manager,  
Karachi Stock Exchange (G) Limited,  
Stock Exchange Building,  
Stock Exchange Road,  
**KARACHI.**

# HIGHNOON LABORATORIES LTD.



**Registered, Head Office & Plant:**

17.5 Kilometer, Multan Road, Lahore - 53700 (Pakistan)  
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(BY T.C.S.)

Subject: **FINANCIAL RESULTS FOR THE 3<sup>rd</sup> QUARTER  
ENDED SEPTEMBER 30, 2012**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on October 23, 2012 at 10.30 a.m. at 17.5 K.M. Multan Road, Lahore approved the accounts for the 3<sup>rd</sup> quarter ended September 30, 2012.

The financial results of the Company are as follows:

	Nine Months Ended September 30		Quarter Ended September 30	
	2012	2011	2012	2011
	(Rupees)			
<b>SALES – net</b>	1,858,766,753	2,146,620,650	633,093,491	681,515,113
<b>COST OF SALES</b>	1,111,696,547	1,428,770,650	378,271,141	453,608,568
<b>GROSS PROFIT</b>	747,070,206	717,850,000	254,822,350	227,906,545
<b><u>OPERATING EXPENSES</u></b>				
<b>ADMINISTRATIVE &amp; GENERAL</b>	145,622,710	141,463,798	47,139,277	49,673,724
<b>DISTRIBUTION, SELLING &amp; PROMOTIONAL</b>	458,484,547	415,120,968	155,241,000	126,208,164
<b>RESEARCH &amp; DEVELOPMENT</b>	6,341,378	5,435,531	3,111,292	1,288,070
<b>OTHER OPERATING CHARGES</b>	14,077,966	13,618,572	4,211,564	4,125,631
	624,526,601	575,638,869	209,703,133	181,295,589
<b>OPERATING PROFIT</b>	122,543,605	142,211,131	45,119,217	46,610,956
<b>OTHER OPERATING INCOME</b>	14,582,385	5,957,665	604,319	599,166
	137,125,990	148,168,796	45,723,536	47,210,122

