

January 28, 2016

**The Secretary**

 Pakistan Stock Exchange Limited  
 Formerly Lahore Stock Exchange Limited,  
 19, Khayaban-e-Aiwan-e-Iqbal  
 Lahore.

Dear Sir,

**FINANCIAL RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2015**

At its meeting held on January 28, 2016, at 11:00 a.m. at Head Office, Karachi, the Board of Directors has approved the following financial results:

	Quarter ended		Nine months ended	
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
	← (Rupees '000) →			
Sales	4,476,101	3,360,717	12,060,299	9,184,571
Cost of sales	(3,841,680)	(2,792,416)	(10,126,270)	(7,655,571)
Gross profit	634,421	568,301	1,934,029	1,529,000
Distribution costs	(116,833)	(92,694)	(300,380)	(241,599)
Administration expenses	(95,133)	(89,533)	(274,985)	(248,173)
Other income	34,825	58,973	161,048	178,911
Other expenses	(33,182)	(41,436)	(97,186)	(94,283)
Profit from operations	424,098	403,611	1,422,526	1,123,856
Finance (cost) / income	1,022	121,214	(149,256)	118,184
Profit before taxation	425,120	524,825	1,273,270	1,242,040
Taxation	(142,124)	(169,301)	(452,275)	(387,891)
Profit after taxation	282,996	355,524	820,995	854,149
Other comprehensive income / (loss)				
<b>Items that will not be reclassified to Profit or Loss</b>				
Loss on remeasurement of post employment benefits obligations - net of tax	-	-	-	-
Total comprehensive income	282,996	355,524	820,995	854,149
Basic and diluted earnings per share	22.82	28.67	66.21	68.88

Furthermore, the Board has not recommended any dividend, cash or otherwise.

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**Information for person deputed to transmit this information**

Name: Nasir Manzoor

Contact number: 111-25-25-25 (Ext. 225)

E-mail: nasir-manzoor@hinopak.com

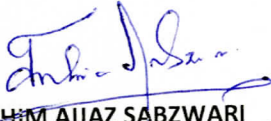
**Hinopak Motors Limited**



We will be duly sending 200 copies of the printed financial statements for distribution amongst the members of the exchange.

Thanking you with regards.

Very truly yours,  
For HINOPAK MOTORS LIMITED

  
**FAHIM AIJAZ SABZWARI**  
COMPANY SECRETARY

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## Hinopak Motors Limited

January 28, 2016

**The Joint Secretary**

 Pakistan Stock Exchange Limited  
 Formerly Karachi Stock Exchange Limited,  
 Stock Exchange Building,  
 Stock Exchange Road,  
 Karachi

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Thanking you with regards.

Very truly yours,  
For HINOPAK MOTORS LIMITED

A handwritten signature in blue ink, appearing to read "Fahim Aijaz Sabzwari", with a horizontal line drawn through it.

**FAHIM AIJAZ SABZWARI**  
COMPANY SECRETARY

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## Hinopak Motors Limited