

July 24, 2014

**The Joint Secretary**

 Karachi Stock Exchange Limited,  
 Stock Exchange Building,  
 Stock Exchange Road,  
 Karachi

Dear Sir,

**FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014**

At its meeting held on July 24, 2014, at 10:45 a.m. at registered office of the Company situated at D-2, SITE, Manghopir Road, Karachi, the Board of Directors has approved the following financial results:

	<b>Quarter ended</b>	
	<b>June 30, 2014</b>	<b>June 30, 2013</b>
	<b>(Rupees '000)</b>	
Sales	<b>3,314,032</b>	1,683,535
Cost of sales	<b>(2,767,018)</b>	(1,496,551)
Gross profit	<b>547,014</b>	186,984
Distribution expenses	<b>(84,820)</b>	(38,570)
Administration expenses	<b>(79,604)</b>	(51,175)
Other operating income	<b>63,855</b>	9,140
Other operating expenses	<b>(28,280)</b>	(6,450)
Profit from operations	<b>418,165</b>	99,929
Finance cost	<b>(32,863)</b>	(9,844)
Profit before taxation	<b>385,302</b>	90,085
Taxation	<b>(116,822)</b>	(29,872)
Profit after taxation	<b>268,480</b>	60,213
Other comprehensive income	-	-
Total comprehensive income	<b>268,480</b>	60,213
Earnings per share - basic and diluted	<b>Rs. 21.65</b>	Rs. 4.86

Furthermore, the Board has not recommended any dividend, cash or otherwise.

**Hinopak Motors Limited**



We will be duly sending 200 copies of the printed financial statements for distribution amongst the members of the exchange.

Thanking you with regards.

Very truly yours,  
For HINOPAK MOTORS LIMITED

A handwritten signature in blue ink, appearing to read 'Fahim Aijaz Sabzwari', written over a horizontal line.

**FAHIM AIJAZ SABZWARI**  
COMPANY SECRETARY

A small, handwritten blue mark or symbol, possibly a stylized 'P' or a similar character.

---

## Hinopak Motors Limited

**Head Office:** D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)  
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com

July 24, 2014

**The Secretary**

 Lahore Stock Exchange Limited,  
 19, Khayaban-e-Aiwan-e-Iqbal  
 Lahore.

Dear Sir,

**FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014**

At its meeting held on July 24, 2014, at 10:45 a.m. at registered office of the Company situated at D-2, SITE, Manghopir Road, Karachi, the Board of Directors has approved the following financial results:

	Quarter ended	
	June 30, 2014	June 30, 2013
	(Rupees '000)	
Sales	3,314,032	1,683,535
Cost of sales	<u>(2,767,018)</u>	<u>(1,496,551)</u>
Gross profit	547,014	186,984
Distribution expenses	(84,820)	(38,570)
Administration expenses	(79,604)	(51,175)
Other operating income	63,855	9,140
Other operating expenses	<u>(28,280)</u>	<u>(6,450)</u>
Profit from operations	418,165	99,929
Finance cost	<u>(32,863)</u>	<u>(9,844)</u>
Profit before taxation	385,302	90,085
Taxation	<u>(116,822)</u>	<u>(29,872)</u>
Profit after taxation	268,480	60,213
Other comprehensive income	-	-
Total comprehensive income	<u>268,480</u>	<u>60,213</u>
Earnings per share - basic and diluted	<u>Rs. 21.65</u>	<u>Rs. 4.86</u>

Furthermore, the Board has not recommended any dividend, cash or otherwise.

**Hinopak Motors Limited**



We will be duly sending 300 copies of the printed financial statements for distribution amongst the members of the exchange.

Thanking you with regards.

Very truly yours,  
For HINOPAK MOTORS LIMITED

A handwritten signature in blue ink, appearing to read "Fahim Ajaz Sabzwari", written over a horizontal line.

**FAHIM AIJAZ SABZWARI**  
COMPANY SECRETARY

A small, stylized handwritten mark or symbol in blue ink, resembling a lowercase 'p' or a similar character.

---

## Hinopak Motors Limited

**Head Office:** D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)  
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com