



Fax 111-573-329

January 21, 2013

The Joint Secretary

Karachi Stock Exchange (Guarantee) Ltd.,
Stock Exchange Building,
Stock Exchange Road,
Karachi

Dear Sir,

UNAUDITED FINANCIAL RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2012

At its meeting held on January 21, 2013, at 11:30 a.m. at Ramada Plaza, Karachi, the Board of Directors has approved the following financial results:

	Quarter ended		Nine months ended	
	December 31, 2012	December 31, 2011	December 31, 2012	December 31, 2011
	← (Rupees '000) →			
Sales	1,492,292	2,687,448	5,394,502	5,279,009
Cost of sales	(1,333,009)	(2,337,749)	(4,809,667)	(4,792,080)
Gross profit	159,283	349,699	584,835	486,929
Distribution expenses	(68,490)	(76,128)	(184,225)	(180,019)
Administration expenses	(52,021)	(46,931)	(155,146)	(139,784)
Other operating income	35,055	25,253	60,247	45,246
Other operating expenses	(2,382)	-	(5,101)	(1,023)
Profit from operations	71,445	251,893	300,610	211,349
Finance cost	(48,772)	(97,651)	(269,149)	(285,621)
Profit / (Loss) before taxation	22,673	154,242	31,461	(74,272)
Taxation	(5,247)	(34,218)	(11,156)	(63,263)
Profit / (Loss) after taxation	17,426	120,024	20,305	(137,535)
Other comprehensive income	-	-	-	-
Total comprehensive profit / (loss)	17,426	120,024	20,305	(137,535)
Profit / (Loss) per share - basic and diluted	Rs. 1.41	Rs. 9.68	Rs. 1.64	Rs. (11.09)

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Hinopak Motors Limited

Head Office: D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com