



Fax 111-573-329

January 25, 2012

The Joint Secretary
 Karachi Stock Exchange (Guarantee) Ltd.,
 Stock Exchange Building,
 Stock Exchange Road,
 Karachi

Dear Sir,

UNAUDITED FINANCIAL RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2011

At its meeting held on January 25, 2012, at 10:00 a.m. at registered office of the Company situated at D-2, SITE, Manghopir Road, Karachi, the Board of Directors has approved the following financial results:

	Quarter ended		Nine months ended	
	December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
	← (Rupees '000) →			
Revenue	2,687,448	2,504,960	5,279,009	7,589,579
Cost of sales	(2,337,749)	(2,235,443)	(4,792,080)	(6,954,728)
Gross profit	349,699	269,517	486,929	634,851
Distribution expenses	(76,128)	(90,335)	(180,019)	(240,629)
Administration expenses	(46,931)	(42,928)	(139,784)	(127,793)
Other operating income	25,253	10,072	45,246	48,735
Other operating expenses	-	-	(1,023)	-
Profit from operations	251,893	146,326	211,349	315,164
Finance cost	(97,661)	(61,639)	(285,621)	(307,588)
Profit / (loss) before taxation	154,242	84,687	(74,272)	7,576
Taxation	(34,218)	(25,092)	(63,263)	(71,645)
Profit / (loss) after taxation	120,024	59,595	(137,535)	(64,069)
Other comprehensive income / (loss)	-	-	-	-
Total comprehensive profit / (loss)	120,024	59,595	(137,535)	(64,069)
Profit / (loss) per share - basic and diluted	Rs. 9.68	Rs. 4.81	Rs. (11.09)	Rs. (5.17)

Page 1/2

Hinopak Motors Limited

Head Office: D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32583510 (9 Lines) 32583525 (3 Lines)
 UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com