

**HASCOL PETROLEUM LIMITED**



17<sup>th</sup> July 2020

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi

Dear Sirs,

**Re: FINANCIAL RESULTS FOR THE YEAR ENDED 31<sup>st</sup> DECEMBER 2019**

We are pleased to inform you that the Board of Directors of the Company in their meeting held today at the corporate office of the Company, has approved the annual accounts for the year ended 31<sup>st</sup> December 2019 and recommended the following:

**DIVIDEND**

Nil.

**FINANCIAL RESULTS**

The financial results of the Company for the year ended 31<sup>st</sup> December 2019 are attached herewith.

A handwritten signature in black ink, appearing to be "Khan" or similar, written in a cursive style.

**Head Office (Karachi)**  
"The Forum" 1st Floor, Suite # 101-104-105-106-120-213, G-20,  
Khayaban-e-Jamii, Block-9, Clifton, Karachi, Pakistan.  
Tel +92 (21) 3530 1343-50,  
Fax +92 (21) 3530 1351, 3530 1299

**Islamabad Office**  
Islamabad Stock Exchange (ISE) Tower,  
12th Floor, Office # 1213,  
Blue Area, Islamabad,  
Tel : 051-2895231-4

**Lahore Office**  
House # 13 E-2, Block 1,  
Gulberg III,  
Lahore, Pakistan.  
Tel +92 (42) 3575 1307, Fax +92 (42) 3571 8033

# HASCOL PETROLEUM LIMITED



## HASCOL PETROLEUM LIMITED UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2019

	2019	Restated 2018
	—Rupees in '000—	
Sales - net	179,922,956	274,166,545
Less: sales tax	(25,862,729)	(41,758,864)
Net sales	154,060,227	232,407,681
Other revenue	814,628	836,711
Net revenue	154,874,855	233,244,392
Cost of sales	(156,725,893)	(222,537,587)
Gross (loss) / profit	(1,851,038)	10,706,805
Distribution and marketing expenses	(4,078,493)	(3,538,845)
Administrative expenses	(817,685)	(882,969)
Operating expenses	(4,896,178)	(4,421,814)
Other expenses	(8,790,967)	(1,093,918)
Other income	510,657	527,342
Operating (loss) / profit	(15,027,526)	5,718,415
Finance cost	(7,466,587)	(1,324,262)
Exchange loss - net	(2,393,039)	(4,208,370)
	(9,859,626)	(5,532,632)
(Loss) / profit before taxation from continuing operations	(24,887,152)	185,783
Taxation	(865,502)	(308,613)
Loss after tax from continuing operations	(25,752,654)	(122,830)
Loss before taxation from discontinued operations	(169,066)	(128,437)
Taxation	47,891	36,289
Loss after tax from discontinued operations	(121,175)	(92,148)
Loss for the year	(25,873,829)	(214,978)
Loss per share - basic and diluted	(129.94)	(1.08)

Head Office (Karachi)  
"The Forum" 1st Floor, Suite # 101-104-105-106-120-213, G-20,  
Khayaban-e-Jamri, Block-6, Canton, Karachi, Pakistan.  
Tel: +92 (21) 3530 1343-50  
Fax: +92 (21) 3530 1351, 3530 1299

Islamabad Office  
Islamabad Stock Exchange (ISE) Tower,  
12th Floor, Office # 1213,  
Blue Area, Islamabad,  
Tel: 051-2895231-4

Lahore Office  
House # 13 E-2, Block 1,  
Gulberg III,  
Lahore, Pakistan.  
Tel: +92 (42) 3575 1307, Fax: +92 (42) 3571 8033



HASCOL PETROLEUM LIMITED  
 CONSOLIDATED STATEMENT OF PROFIT OR LOSS ACCOUNT  
 FOR THE YEAR ENDED DECEMBER 31, 2019

	2019	Restated 2018
	-----Rupees in '000-----	
Sales - net	181,658,808	275,604,114
Less: sales tax	(26,139,174)	(41,996,694)
<b>Net sales</b>	<b>155,519,634</b>	<b>233,607,420</b>
Other revenue	814,953	836,711
<b>Net revenue</b>	<b>156,334,587</b>	<b>234,444,131</b>
Cost of sales	(157,956,356)	(223,479,465)
<b>Gross (loss) / profit</b>	<b>(1,621,769)</b>	<b>10,964,666</b>
Distribution and marketing expenses	(4,470,211)	(3,927,590)
Administrative expenses	(830,231)	(883,587)
<b>Operating expenses</b>	<b>(5,300,442)</b>	<b>(4,811,177)</b>
Other expenses	(8,790,967)	(1,093,918)
Other income	513,703	527,342
<b>Operating (loss) / profit</b>	<b>(15,199,475)</b>	<b>5,586,913</b>
Finance cost	(7,466,587)	(1,324,262)
Exchange loss - net	(2,393,039)	(4,208,370)
Share of loss on associates	(49)	(194)
	<b>(9,859,675)</b>	<b>(5,532,826)</b>
<b>(Loss) / profit before taxation</b>	<b>(25,059,150)</b>	<b>54,087</b>
Taxation	(817,611)	(272,324)
<b>Loss for the year</b>	<b>(25,876,761)</b>	<b>(218,237)</b>
<b>Loss per share - basic and diluted</b>	<b>(129.96)</b>	<b>(1.10)</b>



The Company would like to inform our valued stakeholders that due to uncertain / uncontrollable circumstances as a result of COVID-19, our working environment of the business was badly affected due to which the annual results for the year ended 31<sup>st</sup> December 2019 are being announced late. This was mainly because of the hindrance being caused by lockdowns and due to health situation faced by our core staff who were tested positive during the annual audit procedure and resultantly the head office of the Company was closed for quite some time.

The year 2019 had been a tough year for the Company due to significant volatility in the international oil market, and serious currency devaluation in the local economy. The nature of the market itself has changed, particularly as the power sector has steadily reduced its use of fuel oil for electricity generation. This has combined with punitively high interest rates, which has placed a severe burden on the company's cost of financing. These circumstances have presented the company with a difficult business climate for its activities.

The effect of all these factors has rendered the company unprofitable in 2019, but it has throughout received valuable support from its sponsors, shareholders, suppliers and bankers. The successful closure of equity of Rs. 8 billion in January 2020, inking of agreement of seven (07) year long term debt of Rs 13.4 billion from various banks and continued support of Company's principal supplier for its working capital are some major events which helped us in generating liquidity and financial discipline. Moreover, the stability of international and resulting local market pricing and recovery of forex losses through GoP approved pricing formula lately has been very positive for Company and has helped in stabilizing the operations and sales of the Company.

The company begun to reposition itself through organisational restructuring and wholesale cost optimisation. These efforts will be continued in the year 2020 as we continue to stabilize the operations of the company and hence the profit and loss of the Company.

With new management and a revised Board, every effort will now be made to turn the corner and restore the company to growth and profitability. Those efforts will be accompanied by keen attention to high standards of governance and ethics in order to ensure that an efficient and respectable company stands behind the Hascol brand.

#### ANNUAL GENEREAL MEETING

The Annual General Meeting of the Company will be held on 11<sup>th</sup> August 2020.

A handwritten signature in dark ink, appearing to be "Khan" or similar, written in a cursive style.

Head Office (Karachi)  
The Forum 1st Floor, Suite # 101-104-105-106-213, G-20,  
Khayaban-e-Jamr, Block-9, Clifton, Karachi, Pakistan.  
Tel : +92 (21) 3530 1343-50.  
Fax : +92 (21) 3530 1351, 3530 1299

Islamabad Office  
Islamabad Stock Exchange (ISE) Tower,  
12th Floor, Office # 1213,  
Blue Area, Islamabad.  
Tel : 051-288231-4

Lahore Office  
House # 13 E-2, Block 1,  
Gulberg III,  
Lahore, Pakistan.  
Tel : +92 (42) 3575 1307, Fax : +92 (42) 3571 8033

## HASCOL PETROLEUM LIMITED




### BOOK CLOSURE DATES

The Share Transfer Books of the Company will be closed from 5<sup>th</sup> August 2020 to 11<sup>th</sup> August 2020, (both days inclusive). Transfers received at the office of the Company's Share Registrar, Messrs CDC Share Registrar Services Limited, CDC House, 99-B, Block 'B', S.M.C.H.S., Main Shahrah-e-Faisal Karachi, at the close of business on 4<sup>th</sup> August 2020 will be treated in time for the purpose of attending the Annual General Meeting.

The Annual Report of the Company for the year ended 31<sup>st</sup> December 2019 will be transmitted through PUCARS at least 21 days before the holding of the Annual General Meeting.

Yours sincerely,

  
\_\_\_\_\_  
Chief Executive Officer

  
\_\_\_\_\_  
Chief Financial Officer

Copy to: The Securities and Exchange Commission of Pakistan, Islamabad.

**Head Office (Karachi)**  
"The Forum" 1st Floor, Suite # 101-104-105-106-120-213, G-20,  
Khayaban-e-Jamri, Block-9, Clifton, Karachi, Pakistan.  
Tel: +92 (21) 3530 1343-50  
Fax: +92 (21) 3530 1351, 3530 1299

**Islamabad Office**  
Islamabad Stock Exchange (ISE) Tower,  
12th Floor, Office # 1213,  
Blue Area, Islamabad.  
Tel: 051-2995231-4

**Lahore Office**  
House # 13 E-2, Block 1,  
Gulberg III,  
Lahore, Pakistan.  
Tel: +92 (42) 3575 1307, Fax: +92 (42) 3571 6033