



GlaxoSmithKline Consumer  
Healthcare Pakistan Limited  
35-Dockyard Road,  
West Wharf,  
Karachi - 74000,  
Pakistan

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www.gsk.com.pk

March 18, 2019

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi - 74000

Subject: **Financial Results for the Year ended December 31, 2018**

Dear Sir,

We have to inform you that the Board of Directors of our company in their meeting held on March 18, 2019 at 12:30 p.m. at the head office of GlaxoSmithKline Consumer Healthcare Pakistan Limited, 35 Dockyard Road, West Wharf, Karachi, recommended the following:

(i) **CASH DIVIDEND**

A final Cash Dividend for the year ended December 31, 2018 at Rs. 5.00 per Share i.e. 50%.

AND/OR

(ii) **BONUS SHARES**

NIL

The financial results of the Company are as follows:

	2018	2017
	Rupees "000"	
Sales	14,875,268	8,298,142
Cost of Sales	<u>(10,535,195)</u>	<u>(5,196,906)</u>
Gross Profit	4,340,073	3,101,236
Selling, Marketing and distribution expenses	(2,376,943)	(1,822,037)
Administrative expenses	(288,796)	(192,969)
Other operating expenses	(127,198)	(88,464)
Other Income	<u>141,362</u>	<u>181,205</u>
Operating Profit	1,688,498	1,178,971



Financial Charges	<u>(225,805)</u>	<u>(8,134)</u>
Profit before taxation	1,462,693	1,170,837
Taxation	<u>(388,140)</u>	<u>(464,023)</u>
Profit after taxation	<u>1,074,553</u>	<u>706,814</u>
Earnings per share	<u>Rs. 9.18</u>	<u>Rs. 7.39</u>

The fourth (4th) Annual General Meeting of the Company will be held on April 23, 2019 at 11:30 a.m. at the Ramada Karachi Creek Hotel, Zulfiqar Street 1, DHA Phase VIII, Karachi.

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on 16 April 2019.

The Share Transfer Books of the Company will be closed from 17 April 2019 to 23 April 2019 (both days inclusive). Transfers received at the Office of the Share Registrar of the Company at Central Depository Company of Pakistan Limited, CDC House, 99-B, Block – B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi at the close of business on April 16, 2019 will be treated in time for the purpose of above entitlement to the transferees.

The Financial Statements of the Company will be transmitted through PUCARS at least 21 days before holding of the Annual General Meeting.

Yours Sincerely,

Ms. Mashal Mohammad  
Company Secretary

cc: Head of Operation,  
Central Depository Company of Pakistan Limited,  
99-B, Block – B, S.M.C.H.S.,  
Main Shahrah-e-Faisal,  
Karachi – 74000.

Director/HOD,  
Surveillance, Supervision and Enforcement Department  
Securities and Exchange Commission of Pakistan  
NIC Building, 63 Jinnah Avenue,  
Blue Area,  
Islamabad.