

**GILLETTE PAKISTAN LIMITED**  
**STATEMENT OF PROFIT OR LOSS**  
**FOR THE PERIOD ENDED MARCH 31, 2020 - (Unaudited)**

	<b>For nine months period ended</b>		<b>For quarter ended</b>	
	<b>March 31, 2020</b>	<b>March 31, 2019</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>
<b>Note</b>	----- Rupees in '000 -----			
Revenue from contract with customers	<b>1,533,346</b>	1,389,790	<b>548,771</b>	524,957
Cost of goods sold	<b>(944,234)</b>	(983,146)	<b>(342,047)</b>	(367,042)
<b>Gross profit</b>	<b>589,112</b>	406,644	<b>206,724</b>	157,915
Selling, marketing and distribution expenses	<b>(205,574)</b>	(257,444)	<b>(73,444)</b>	(91,372)
Administrative expenses	<b>(41,343)</b>	(24,270)	<b>(26,979)</b>	(8,736)
Other operating expenses	<b>(4,932)</b>	(3,432)	<b>(5,132)</b>	4,223
Interest expense	<b>(3,854)</b>	(7,376)	<b>(1,746)</b>	-
Bank charges	<b>(142)</b>	(78)	<b>(36)</b>	(49)
	<b>(255,845)</b>	(292,600)	<b>(107,337)</b>	(95,934)
Other income	<b>47,313</b>	17,854	<b>(7,745)</b>	11,425
<b>Profit before tax</b>	<b>380,580</b>	131,898	<b>91,642</b>	73,406
Income tax expense	<b>(106,181)</b>	(60,360)	<b>(21,440)</b>	(19,815)
<b>Profit after tax</b>	<b>274,399</b>	71,538	<b>70,202</b>	53,591
	-----Rupees-----		-----Rupees-----	
<b>Earnings per share - basic and diluted</b>	<b>14.29</b>	3.73	<b>3.66</b>	2.79