

**GILLETTE PAKISTAN LIMITED
PROFIT AND LOSS ACCOUNT
FOR THE QUARTER ENDED SEPTEMBER 30, 2017**

Note	July to September 30, 2017	July to September 30, 2016
	----- Rupees in '000 -----	
Sales - net	464,248	412,055
Cost of goods sold	(350,751)	(272,933)
Gross profit	113,497	139,122
Other income	1,152	3,076
Selling, marketing and distribution expenses	(111,188)	(78,799)
Administrative expenses	(11,600)	(12,949)
Other operating expenses	(13,600)	(3,967)
Bank charges	(215)	(6)
Profit / (Loss) before tax	(21,954)	46,477
Income tax expense	(20,063)	(21,728)
Profit / (Loss) after tax	(42,017)	24,749
	----- Rupees -----	
EPS - basic and diluted	(2.19)	1.29



Mehr A. Malik
CFO & Company Secretary