


**GILLETTE PAKISTAN LIMITED  
PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED JUNE 30, 2017**

	Note	June 30, 2017	June 30, 2016
----- Rupees in '000 -----			
Sales - net	13	1,834,575	1,902,154
Cost of goods sold	14	(1,506,003)	(1,472,853)
<b>Gross profit</b>		<b>328,572</b>	<b>429,301</b>
Selling, marketing and distribution expenses	16	(302,272)	(291,378)
Administrative expenses	17	(22,234)	(72,678)
Other operating expenses	18	(99,028)	(19,068)
Bank charges		(17)	(27)
		(423,551)	(383,151)
Other income	15	11,562	28,344
<b>(Loss) / profit before tax</b>		<b>(83,417)</b>	<b>74,494</b>
Income tax expense	19	(110,045)	(103,817)
<b>Loss after tax</b>		<b>(193,462)</b>	<b>(29,323)</b>
-----Rupees-----			
<b>Loss per share - basic and diluted</b>	20	<b>(10.08)</b>	<b>(1.53)</b>



**Mehr Awy Malik**  
CFO & Company Secretary