

**GILLETTE PAKISTAN LIMITED
 CONDENSED INTERIM PROFIT AND LOSS ACCOUNT - (UNAUDITED)
 FOR THE HALF YEAR ENDED DECEMBER 31, 2016**

	Half Year Ended		Quarter Ended	
	December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015
 Rupees in '000.....			
Sales - net	967,278	996,400	555,223	503,740
Cost of goods sold	(736,978)	(713,255)	(464,045)	(374,564)
Gross profit	230,300	283,145	91,178	129,176
Selling, marketing and distribution expenses	(172,607)	(156,538)	(93,808)	(78,418)
Administrative expenses	(18,427)	(19,402)	(5,478)	(7,969)
Other operating expenses	(1,303)	(2,061)	2,664	15,019
Bank charges	(10)	(16)	(4)	(8)
Other income	(192,347)	(178,017)	(96,626)	(71,376)
	17,598	7,129	14,522	868
Profit before tax	55,551	112,257	9,074	58,668
Income tax expense	(51,832)	(53,661)	(30,104)	(24,408)
Profit / (loss) for the period	3,719	58,596	(21,030)	34,260
 Rupees			
Earnings / (loss) per share - basic and diluted	0.19	3.05	(1.10)	1.78

