

**GILLETTE PAKISTAN LIMITED
PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED JUNE 30, 2016**

	Note	June 30, 2016	June 30, 2015
----- Rupees in '000 -----			
Sales - net	13	1,802,154	2,079,790
Cost of goods sold	14	(1,482,819)	(1,551,442)
Gross profit		419,235.00	528,348
Selling, marketing and distribution expenses	16	(291,378)	(313,440)
Administrative expenses	17	(72,678)	(58,328)
Other operating expenses	18	(1,445)	(4,470)
Bank charges		(27)	(95)
		(365,528)	(376,333)
Other income	15	20,787	80,390
Profit before tax		74,494	232,405
Income tax expense	19	(103,817)	(115,808)
(Loss) / profit after tax		(29,323)	116,597
----- Rupees -----			
(Loss) / earning per share - basic and diluted	20	(1.53)	6.07


Mehr Alwy Malik
 CFO & Company Secretary