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**GILLETTE PAKISTAN LIMITED**  
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT - (UNAUDITED)**  
**FOR THE HALF YEAR ENDED DECEMBER 31, 2015**

	Note	Half Year Ended		Quarter Ended	
		December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
..... Rupees in '000'.....					
Sales - net	8	996,400	973,173	503,740	502,180
Cost of goods sold		(713,255)	(767,295)	(374,564)	(405,153)
<b>Gross profit</b>		<b>283,145</b>	<b>205,878</b>	<b>129,176</b>	<b>97,027</b>
Other income		7,129	47,222	868	24,358
Selling, marketing and distribution expenses		(156,538)	(136,580)	(78,418)	(59,774)
Administrative expenses		(19,402)	(29,479)	(7,969)	(14,279)
Other expenses	8.3	(2,061)	(1,739)	15,019	(1,398)
Bank charges		(16)	(81)	(8)	(75)
<b>Profit before tax</b>		<b>112,257</b>	<b>85,221</b>	<b>58,668</b>	<b>45,859</b>
Income tax expense		(53,661)	(54,746)	(24,408)	(27,768)
<b>Profit for the period</b>		<b>58,596</b>	<b>30,475</b>	<b>34,260</b>	<b>18,091</b>
..... Rupees .....					
<b>Earnings per share - basic and diluted</b>		<b>3.05</b>	<b>1.59</b>	<b>1.78</b>	<b>0.94</b>