

**GILLETTE PAKISTAN LIMITED  
CONDENSED PROFIT AND LOSS ACCOUNT - UNAUDITED  
FOR THE QUARTER ENDED SEPTEMBER 30, 2015**

	July to September 30, 2015	July to September 30, 2014
	----- Rupees in '000 -----	
Sales - net	492,660	470,993
Cost of goods sold	(338,691)	(362,142)
<b>Gross profit</b>	<b>153,969</b>	<b>108,851</b>
Other income	6,261	22,864
Selling, marketing and distribution expenses	(78,120)	(76,806)
Administrative expenses	(11,433)	(15,199)
Other operating expenses	(17,080)	(342)
Bank charges	(8)	(7)
<b>Profit before tax</b>	<b>53,589</b>	<b>39,361</b>
Income tax expense	(29,253)	(26,978)
<b>Profit after tax</b>	<b>24,336</b>	<b>12,383</b>
	-----Rupees-----	
<b>Earning per share - basic and diluted</b>	<b>1.27</b>	<b>0.64</b>

*M. J. Khan*