



11th Floor, The Harbour Front, Dolmen City,
HC-3, Block 4, Marine Drive, Clifton,
Karachi-75600, Pakistan.
Tel: + 92 21 35205088
fax: + 92 21 35296150

February 21, 2013

Ref: 2013/FIN/011

BY FAX & COURIER

FORM 7

The General Manager
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building,
Stock Exchange Road,
Karachi - 74000

The Secretary
Lahore Stock Exchange (Guarantee) Limited
19-Khayanban-e-Aiwan-e-Iqbal,
P.O. Box 1315
Lahore - 54000

Subject: **Financial Results For The Half Year Ended December 31, 2012**

Dear Sirs,

We have to inform you that the Board of Directors of our company in their meeting held on Thursday, February 21, 2013 at 10:30 a.m. at 11th Floor, The Harbour Front, HC-3, Block-4, Marine Drive, Clifton, Karachi - 75600, have approved the financial results of the Company for the half year ended December 31, 2012. The results are as follows:

| | Note | Six-Month Period Ended | | Three-Month Period Ended | |
|--|------|------------------------|-------------------|--------------------------|-------------------|
| | | December 31, 2012 | December 31, 2011 | December 31, 2012 | December 31, 2011 |
| Rupees in '000'..... | | | | | |
| Sales - net | 9 | 917,151 | 595,949 | 482,155 | 335,913 |
| Cost of goods sold | | (572,049) | (490,305) | (305,581) | (255,024) |
| Gross profit | | 345,102 | 105,644 | 176,574 | 80,889 |
| Other operating income | | 19,015 | 23,970 | 7,695 | (4,578) |
| Selling, marketing and distribution expenses | | (124,450) | (117,045) | (50,981) | (60,607) |
| Administrative expenses | | (17,924) | (17,819) | (6,015) | (8,362) |
| Other operating expenses | | (27,594) | (24) | (25,332) | (24) |
| Bank charges | | (25) | (285) | (10) | (15) |
| Profit / (loss) before tax | | 194,123 | (5,559) | 101,931 | 7,303 |
| Income tax expense | | (48,889) | (32,725) | (29,692) | (13,727) |
| Profit / (loss) after tax | | 145,234 | (38,284) | 72,239 | (6,424) |
| Rupees | | | | | |
| Earnings / (loss) per share - Basic and diluted | | 7.56 | (1.99) | 3.76 | (0.33) |

M. J. Khan