



**Gillette
Pakistan
Limited**

Head Office: The Harbour Front, Clifton, Block-4,
Marine Drive, Clifton, Karachi - 75600 Pakistan
Tel: +92 21 35205933
Fax: +92 21 35205933

October 18, 2012

Ref: 2012/FIN/059

BY FAX & COURIER

FORM 7

The General Manager
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building,
Stock Exchange Road,
Karachi - 74000

The Secretary
Lahore Stock Exchange (Guarantee) Limited
19-Khayaban-e-Aiwan-e-Iqbal,
P.O. Box 1315
Lahore - 54000

Subject: **Financial Results For The Quarter Ended September 30, 2012**

Dear Sirs,

We have to inform you that the Board of Directors of our company in their meeting held on Thursday, October 18, 2012 at 10:30 a.m. at 11th Floor, The Harbour Front, HC-3, Block-4, Marine Drive, Clifton, Karachi - 75600 Pakistan, have approved the financial results of the Company for the quarter ended September 30, 2012. The results are as follows:

		July to September 30, 2012	July to September 30, 2011
	Note	Rupees in '000	
Sales - net	1	434,896	260,036
Cost of goods sold		(286,468)	(235,261)
Gross profit		168,528	24,755
Other operating income	8	11,320	28,548
Selling, marketing and distribution expenses		(73,469)	(68,438)
Administrative expenses		(11,909)	(9,457)
Other operating expenses		(2,262)	-
Bank charges		(16)	(270)
Profit / (loss) before tax		92,192	(12,862)
Income tax expense		(19,197)	(18,998)
Profit / (loss) for the period		72,995	(31,860)
Earnings per share - basic and diluted		3.80	(1.68)

M. D. Khan