



31 December 2018

GlaxoSmithKline Pakistan Limited
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The General Manager
Pakistan Stock Exchange
Stock Exchange Building
Stock Exchange Road
Karachi

Re: **Material Information**

Dear Sir,

In accordance with, and under, Section 96 (1) of the Securities Act, 2015 and Clause 5.6.1 of the Rule Book of Pakistan Stock Exchange Limited, we hereby notify that GlaxoSmithKline Pakistan Limited has received promotional allowance (which for the year 2018 is Rs. 1.03 Billion) from GlaxoSmithKline Trading Services Limited for brand building and sustainable investment activities.

You are requested to disseminate the information to the members of the Exchange accordingly.

Yours sincerely,
GlaxoSmithKline Pakistan Limited

Syed Azeem Abbas Naqvi
Company Secretary