

Ref. No. 11.8/Sectt/C

Dated: 30 Jan 2017

The General Manager
Pakistan Stock Exchange (Guarantee) Limited
Formerly Karachi Stock Exchange Limited
Stock Exchange Building, Stock Exchange Road
Karachi

Subject: **Financial Results – Annual Accounts 2016**

Dear Sir,

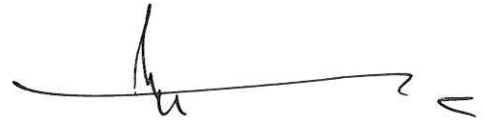
1. We have to inform you that the Board of Directors of our Company in their meeting, held at FFBL Tower, DHA-II, Islamabad on 30 Jan 2017, recommended the following:-

CASH DIVIDEND

Final cash dividend for the period ended 31 Dec 2016 at Rs 0.50 per share i.e, 05 %.

2. The Financial Results of the Company for the period ended 31 December 2016, comprising of Balance Sheet and Profit & Loss Accounts (Unconsolidated as Annex-A and Consolidated as Annex-B) are attached.
3. The cash dividend will be paid / issued to the shareholders, whose names appear in the register of the members as on 20 Mar 2017.
4. Annual General Meeting of the Company will be held on 28 Mar 2017 at 1100 hrs at Imperial Hall, Jacaranda Family Club, Sector E, Phase - II, DHA, Islamabad.
5. The share transfer books of the Company will be closed from 21 – 28 Mar 2017 (both days inclusive). Transfers received at Corplink Pvt Ltd, Wings Arcade, 1-K, Commercial, Model Town, Lahore at the close of business on 20 Mar 2017 will be treated in time for the purpose of above entitlement to the transferees.
6. We will be sending you 200 copies of subject accounts for distribution amongst the members of the Exchange 21 days before the date of AGM.

Regards



Brig Muhammad Azam, SI(M), (Retd)
Company Secretary

cc: Securities and Exchange Commission of
Pakistan
NIC Building, Jinnah Avenue,
Blue Area, Islamabad

Printed copies of Annual Accounts
will be filed/emailed to the
Commission in due course.

Fauji Fertilizer Bin Qasim Limited
Profit and Loss Account
For the year ended December 31, 2016

| | Note | 2016 (Rupees '000) | 2015 |
|--|------|-----------------------|--------------------|
| Sales - net | 24 | 45,011,359 | 52,182,072 |
| Cost of sales | 25 | (43,792,387) | (44,967,864) |
| GROSS PROFIT | | 1,218,972 | 7,214,208 |
| Selling and distribution expenses | 26 | (4,371,228) | (3,819,533) |
| Administrative expenses | 27 | (1,640,829) | (1,426,987) |
| | | (6,012,057) | (5,246,520) |
| Finance costs | 28 | (2,156,165) | (1,867,774) |
| Other operating expenses | 29 | (176,199) | (399,132) |
| | | (7,125,449) | (299,218) |
| Other income | 30 | 8,726,060 | 5,683,100 |
| PROFIT BEFORE TAXATION | | 1,600,611 | 5,383,882 |
| Taxation | 31 | (262,303) | (1,322,295) |
| PROFIT FOR THE YEAR | | 1,338,308 | 4,061,587 |
| Earnings per share - basic and diluted (Rupees) | 32 | 1.43 | 4.35 |

The annexed notes, from 1 to 38, form an integral part of these financial statements.


CHAIRMAN


CHIEF EXECUTIVE


DIRECTOR

Fauji Fertilizer Bin Qasim Limited
Consolidated Balance Sheet
As at December 31, 2016

| | Note | 2016 (Rupees '000) | 2015 Restated (Rupees '000) | | Note | 2016 (Rupees '000) | 2015 Restated (Rupees '000) |
|--|------|-----------------------|-----------------------------------|--|------|-----------------------|-----------------------------------|
| SHARE CAPITAL AND RESERVES | | | | NON-CURRENT ASSETS | | | |
| Share capital | 4 | 9,341,100 | 9,341,100 | Property, plant and equipment | 15 | 46,535,066 | 30,796,994 |
| Capital reserve | 5 | 228,350 | 228,350 | Intangible assets | 16 | 379,887 | 379,135 |
| Revaluation reserve on available-for-sale investments, net of tax | | 705,043 | 482,449 | Long-term investments | 17 | 14,806,221 | 12,351,732 |
| Statutory reserve | | 577,799 | 355,039 | Long-term loans | 18 | 45,150 | - |
| Translation reserve | | 683,133 | 711,110 | Long-term deposits | | 79,587 | 79,676 |
| Accumulated profit | | 2,934,171 | 5,732,238 | Deferred tax asset - net | 10 | 628,542 | 69,070 |
| | | <u>14,469,596</u> | <u>16,850,286</u> | | | <u>62,474,453</u> | <u>43,676,607</u> |
| NON-CONTROLLING INTEREST | | | | CURRENT ASSETS | | | |
| | 6 | 3,454,533 | 2,690,509 | Stores and spares | 19 | 2,799,469 | 2,512,293 |
| | | <u>17,924,129</u> | <u>19,540,795</u> | Stock-in-trade | 20 | 3,755,226 | 4,724,057 |
| NON-CURRENT LIABILITIES | | | | Trade debts | 21 | 4,076,486 | 1,062,432 |
| Long-term loans | 7 | 40,597,056 | 13,075,000 | Advances | 22 | 1,570,771 | 824,053 |
| Finance lease liability | 8 | 129,919 | 59,828 | Trade deposits and short-term prepayments | 23 | 158,597 | 137,255 |
| Deferred liabilities | 10 | 2,028,405 | 3,016,751 | Interest accrued | | 51,266 | 51,781 |
| | | <u>42,755,380</u> | <u>16,151,579</u> | Other receivables | 24 | 4,827,898 | 4,873,629 |
| CURRENT LIABILITIES AND PROVISIONS | | | | Un-amortised transaction cost | 25 | - | 330,394 |
| Trade and other payables | 11 | 15,719,577 | 13,494,182 | Income tax refundable - net | | 1,399,446 | 1,169,378 |
| Accrued interest | 12 | 770,595 | 462,240 | Sales tax refundable | | 2,464,573 | 1,595,839 |
| Short-term borrowings | 13 | 20,811,920 | 26,461,149 | Short-term investments | 26 | 12,584,067 | 4,607,748 |
| Current portion of long-term loan | 7 | 4,516,890 | 625,000 | Cash and bank balances | 27 | 7,020,537 | 12,479,523 |
| Current portion of finance lease liability | 8 | 36,098 | 13,643 | | | <u>40,708,336</u> | <u>34,368,382</u> |
| Current portion of deferred Government assistance | 9 | 648,200 | 1,296,401 | | | <u>103,182,789</u> | <u>78,044,989</u> |
| | | <u>42,503,280</u> | <u>42,352,615</u> | | | | |
| | | <u>103,182,789</u> | <u>78,044,989</u> | | | | |
| CONTINGENCIES AND COMMITMENTS | | | | | | | |
| | 14 | | | | | | |

The annexed notes, from 1 to 44, form an integral part of these consolidated financial statements.

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR

Fauji Fertilizer Bin Qasim Limited
Consolidated Profit and Loss Account
For the year ended December 31, 2016

| | | 2016 | 2015 |
|--|----|--------------------|--------------------|
| | | (Rupees '000) | Restated |
| Sales - net | 28 | 49,222,204 | 52,594,628 |
| Cost of sales | 29 | (48,175,661) | (45,390,023) |
| GROSS PROFIT | | 1,046,543 | 7,204,605 |
| Selling and distribution expenses | 30 | (5,841,851) | (3,865,455) |
| Administrative expenses | 31 | (1,995,100) | (1,529,065) |
| | | (7,836,951) | (5,394,520) |
| Finance cost | 32 | (6,790,408) | 1,810,085 |
| Other operating expenses | 33 | (2,567,042) | (1,904,140) |
| | | (207,627) | (405,149) |
| Other income | 34 | (9,565,077) | (499,204) |
| Share of profit of joint venture and associates - net | | 7,056,500 | 5,129,193 |
| | | 2,692,600 | 1,933,915 |
| PROFIT BEFORE TAXATION | | 184,023 | 6,563,904 |
| Taxation | 35 | 44,621 | (1,450,013) |
| PROFIT FOR THE YEAR | | 228,644 | 5,113,891 |
| Attributable to: | | | |
| -Equity holders of the holding Company | | 930,763 | 5,160,050 |
| -Non-controlling interest | | (702,119) | (46,159) |
| | | 228,644 | 5,113,891 |
| Earnings per share - basic and diluted (Rupees) | 36 | 0.24 | 5.47 |

The annexed notes, from 1 to 44, form an integral part of these consolidated financial statements.

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR