FECTO CEMENT LIMITED

CORPORATE BRIEFING SESSION FY 2024-25

FOUNDER PROFILE
&
COMPANY HISTORY

THE FOUNDER
LATE Mr. Ghulam Mohammed Fecto

Founded in 1952 by Mr. Ghulam Mohammad Fecto, Fecto Group began as a **trading and assembly** enterprise focused on **electrical appliances** and **wires**. The company **rapidly expanded** into the import and distribution of **electrical cables**, **home appliances**, and **automobiles**, demonstrating a strong commercial acumen and market responsiveness.

A landmark achievement came with **Pakistan's first-ever technical collaboration with Japan**, through a joint venture for **radio manufacturing,** a pioneering step that positioned Fecto Group as an early innovator in industrial partnerships and technology transfer.

In 1981, the Group **further diversified** its portfolio with the incorporation of **Fecto Cement Limited** as a **public limited company**. The entity was subsequently **listed on the Pakistan Stock Exchange (PSX)**, reinforcing the Group's commitment to transparency, governance, and long-term value creation.

About the Company

Fecto Group has diversified interests across **cement, paper, polypropylene,** and **exploration technology**.

Fecto Cement Limited ("FECTC"), the flagship company of the Fecto Group serves both **domestic** and **export markets**, including Afghanistan.

The Sangjani, Islamabad facility, based on the dry process, was **commissioned in 1988** with a clinker capacity of 1,000 MTPD, upgraded over the years to 3,000 MTPD in 2023.

For the year ended **30th June 2025**, FECTC achieved **capacity utilization** of **68.00% for clinker** and **71.37% for cement** (Q1 Sept-2025 : Clinker 100% & Cement 98.19%).

MILESTONES ACHIEVED BY FECTC

1990
COMMERCIAL PRODUCTION
Commenced commercial production of cement

2006
PLANT UP-GRADATION
Guaranteed production level from 2,000 tons to 2600 tons was achieved

2007
NEW PULVERIZED COAL MILL
Company now have option of all three types of fuel i.e. coal, gas and furnace oil

2010
WASTE HEAT RECOVERY POWER PLANT
The Project was successfully commenced power generation of 6 MW in 2010

2021
SOLAR POWER PLANT
Successful installation of 5mw Solar Power Plant.

2023
INCREASED CAPACITY TO 3000 TONS / DAY
Completed BMR activities on Clinker Cooler, Coal injection system, Rotary packer

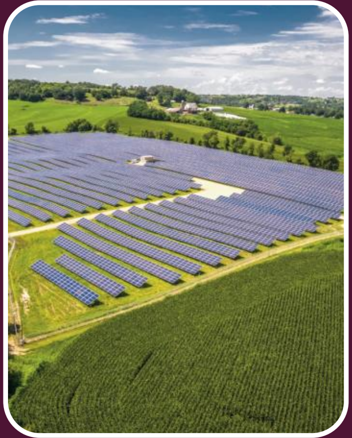
2024
Classifier / Separator Project Completed
PKR 200M Classifier/Separator Project completed; blend quality and capacity targets met. kWh efficiency under review

2025
PLC System under implementation
An upgrade of the PLC system is underway, which will result in better visualization of material flows, enhanced monitoring of operational efficiency, and improved reliability and accuracy in process control and calculations.

FUTURE PROJECTS: FY 2026 & BEYOND

FLASH FURNACE PYRO PROJECT

ESTIMATED OUTLAY: PKR 400M



5 MW SOLAR EXPANSION

ESTIMATED OUTLAY: PKR 600M

Board of Directors(as at 31st October 2025) – Fecto Cement Limited

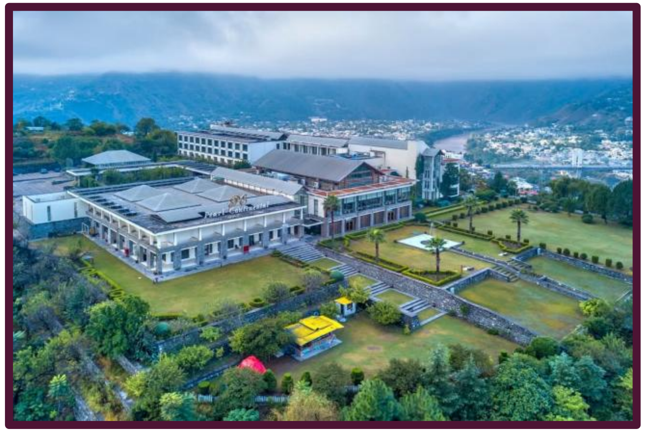
Board of Directors at October 31st, 2025	
Chairman	Mr. Aamir Ghani
Chief Executive	Mr. Mohammed Yasin Fecto
Directors	Ms. Lubna Yasin Fecto
	Mr. Juwad Saboor
	Mr. Muhammad Anwar Habib
	Mr. Jamil Ahmed Khan
	Mr. Rohail Ajmal

REWARDS AND CERTIFICATIONS

ISO 9001 : 2015 Certificate

KSE Award of Top Companies

FLAGSHIP PROJECTS



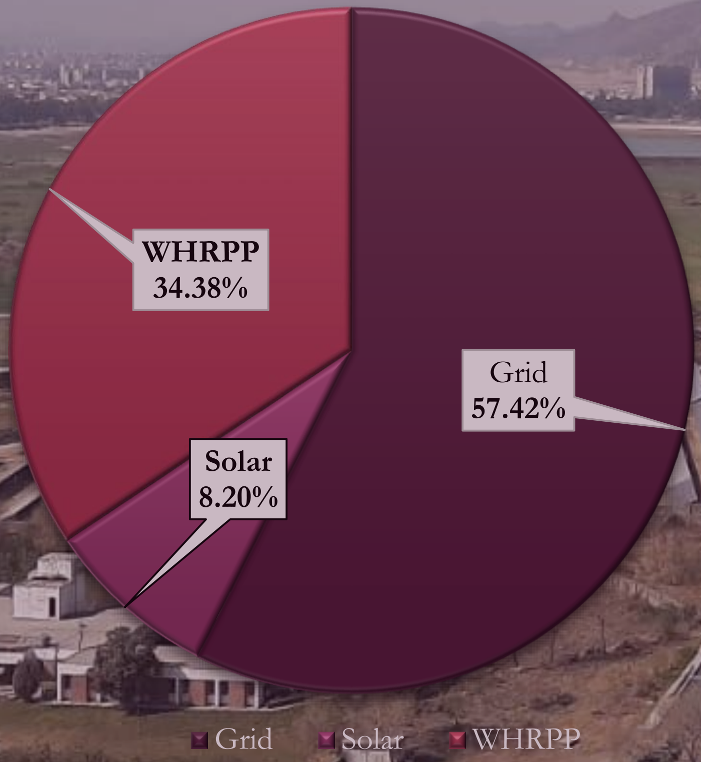
Financial Highlights FTY - 2025

	FY-2025	FY-2024
Revenue	11,097 Mn	10,908 Mn
Gross Profit	1,833 Mn	1,430 Mn
Operating Profit	1,079 Mn	697 Mn
Other income	142 Mn	115 Mn
Profit before tax	1,160 Mn	831 Mn
Profit after tax	609 Mn	360 Mn
Earning per share	12.14	7.18
Total assets	7,967 Mn	7,873 Mn
Net assets	4,549 Mn	3,943 Mn

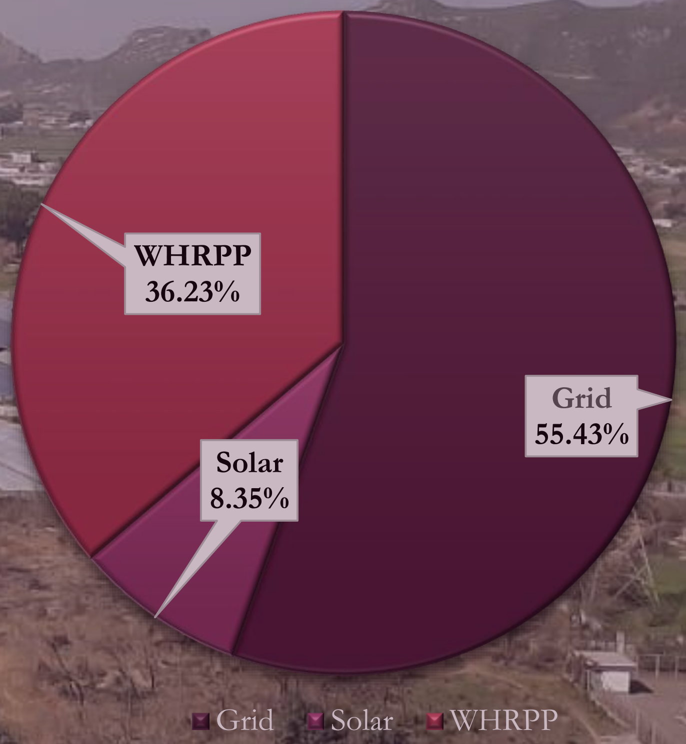
Financial Highlights FTY - 2026 Quarter-1

	FY-2026	FY-2025
Revenue	3,561 Mn	2,875 Mn
Gross Profit	662 Mn	663 Mn
Operating Profit	475 Mn	459 Mn
Other income	26 Mn	19 Mn
Profit before tax	501 Mn	456 Mn
Profit after tax	208 Mn	228 Mn
Earning per share	4.14	4.55
Total assets	8,864 Mn	8,341 Mn
Net assets	4,757 Mn	4,112 Mn

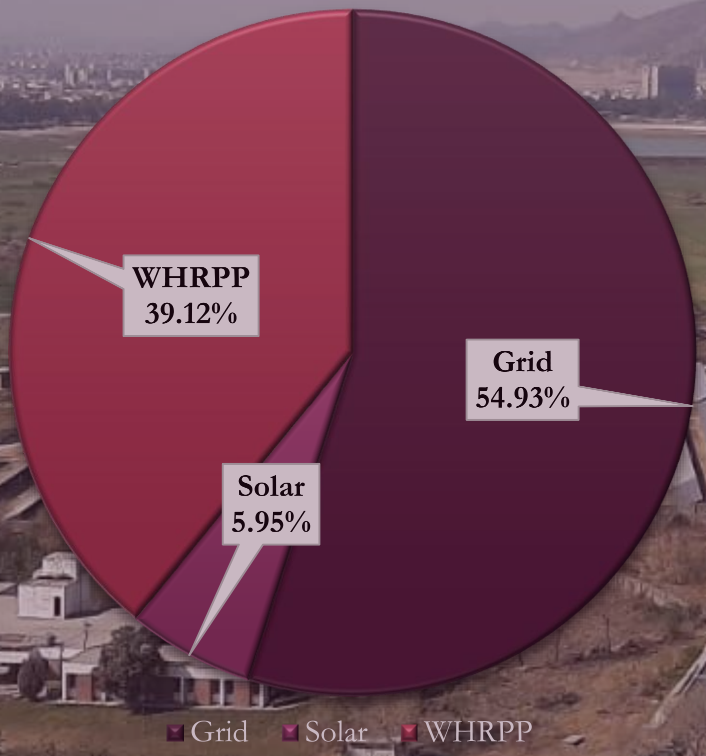
Power Mix FY-2025



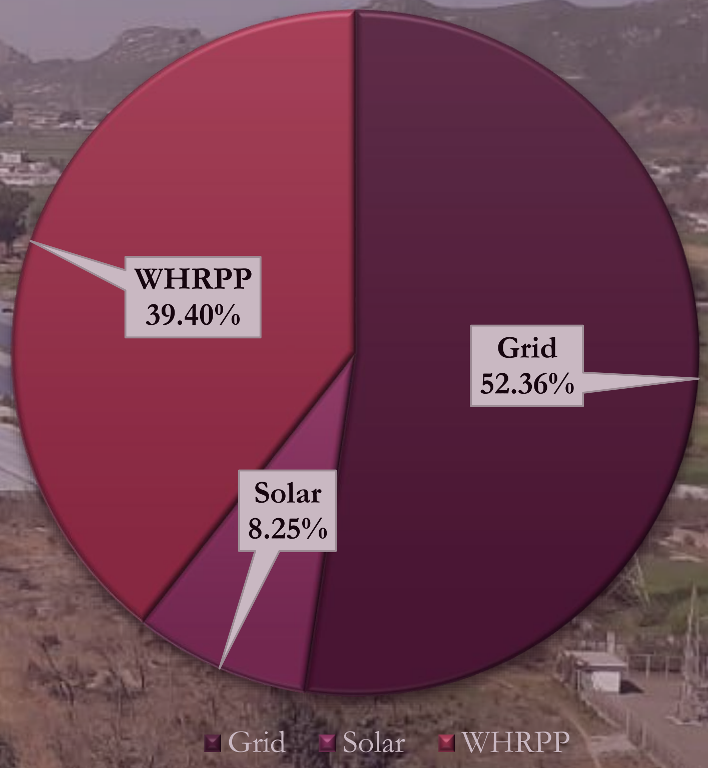
Power Mix FY-2024



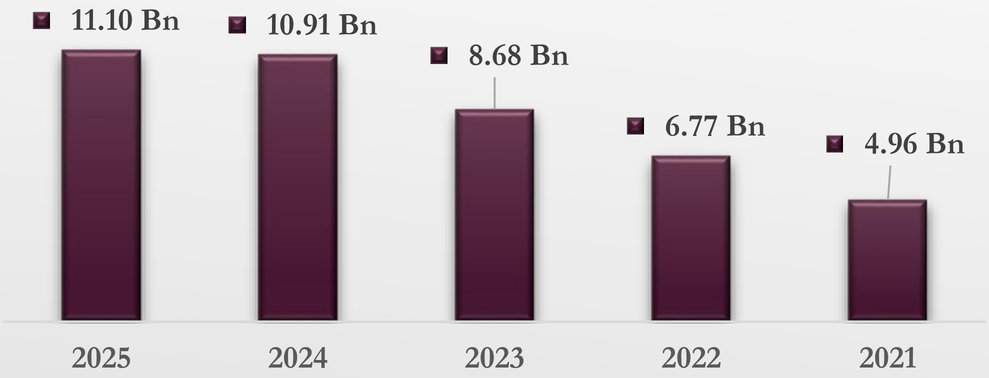
Power Mix FY-2026 Quarter -1



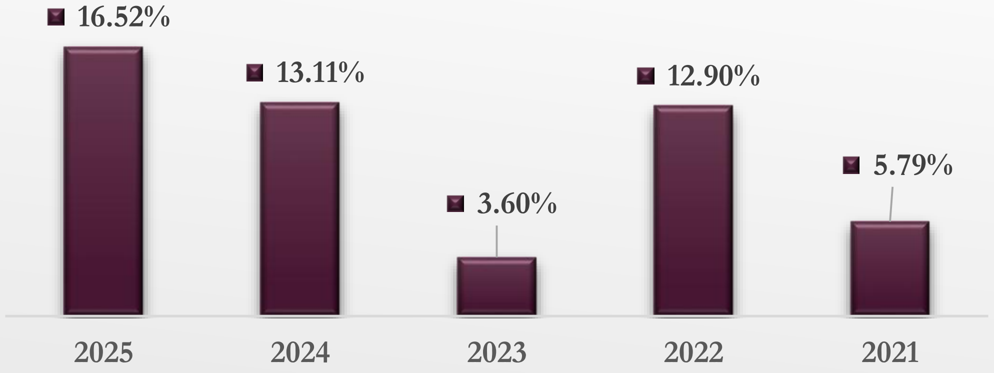
Power Mix FY-2025 Quarter -1



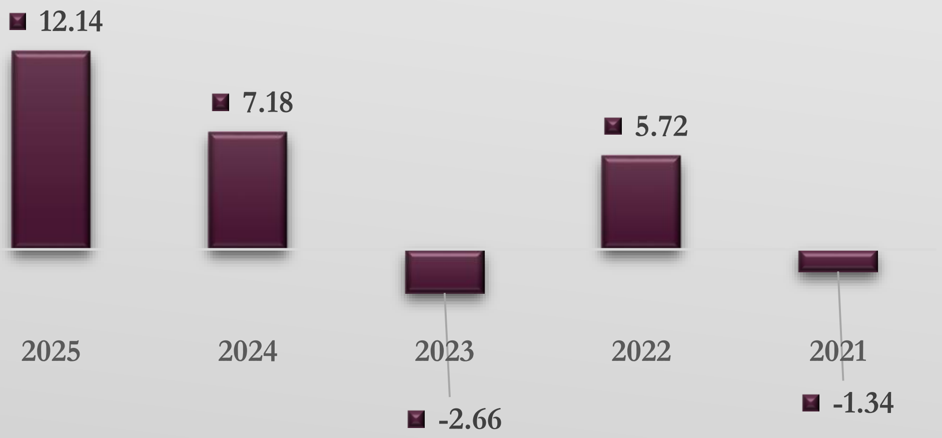
Revenue



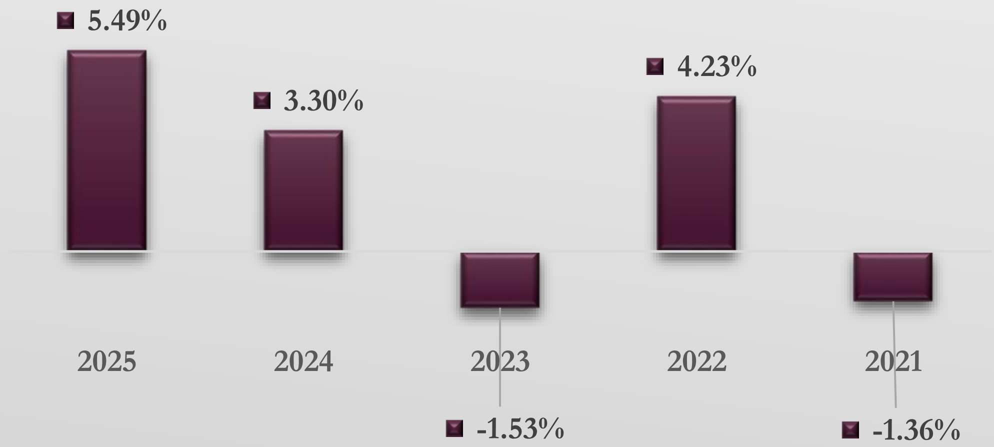
Gross Profit %



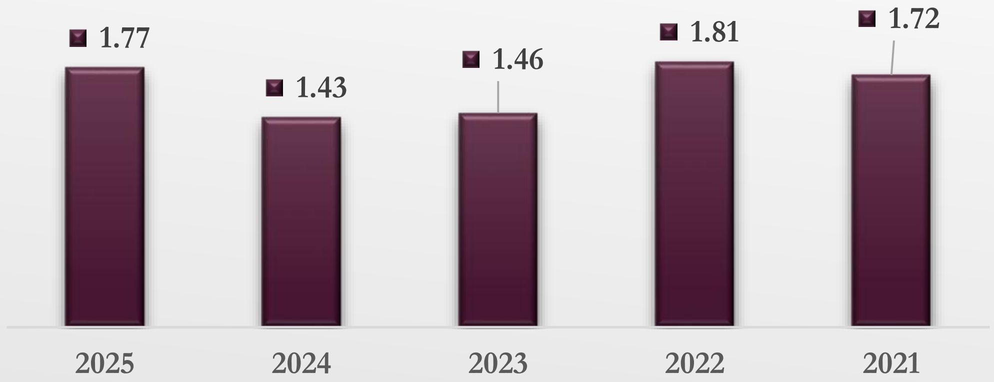
Earning Per Share



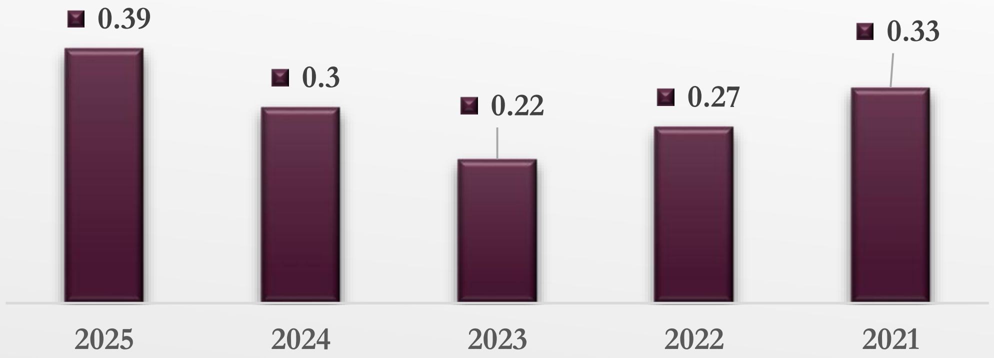
Net Profit %



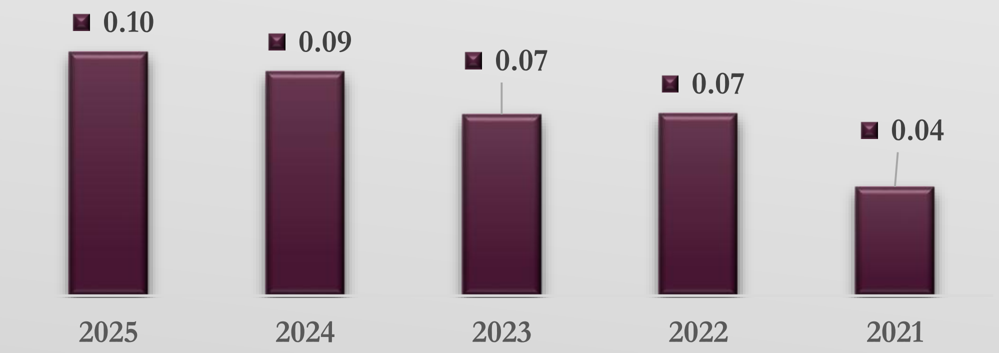
Working Capital Ratio



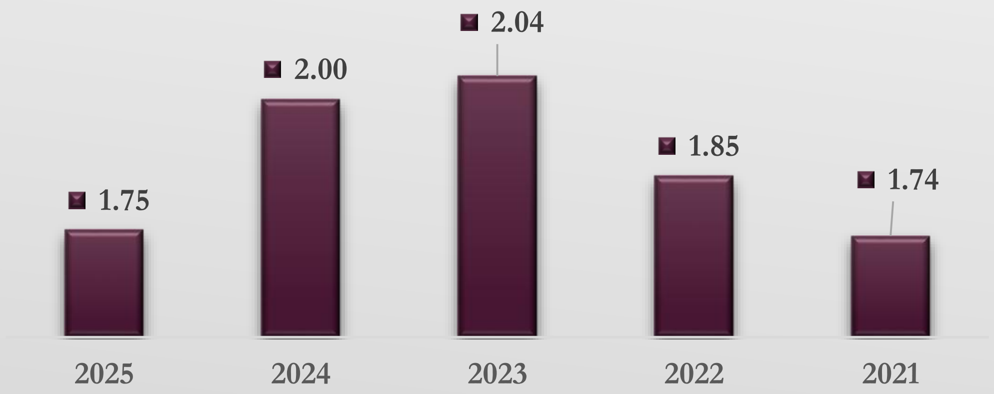
Quick Ratio



Cash Ratio

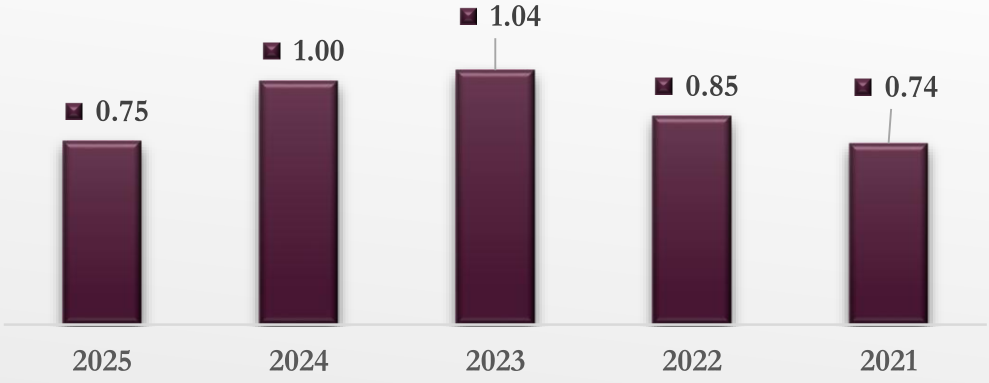


Financial Leverage

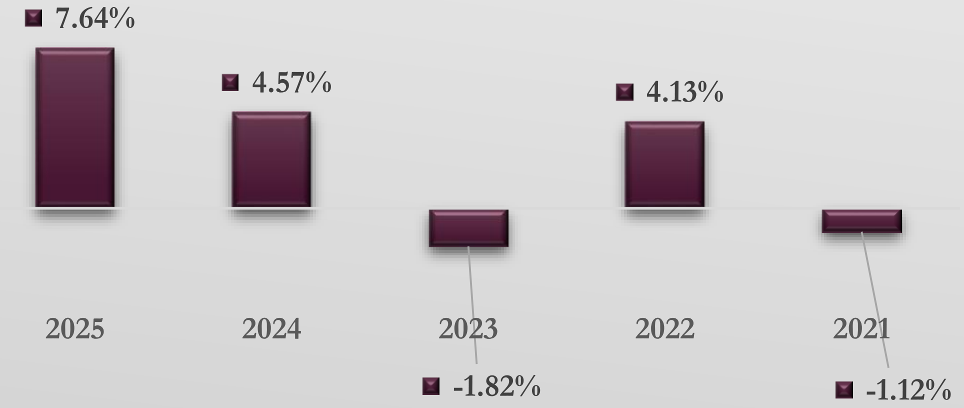


Return On Equity

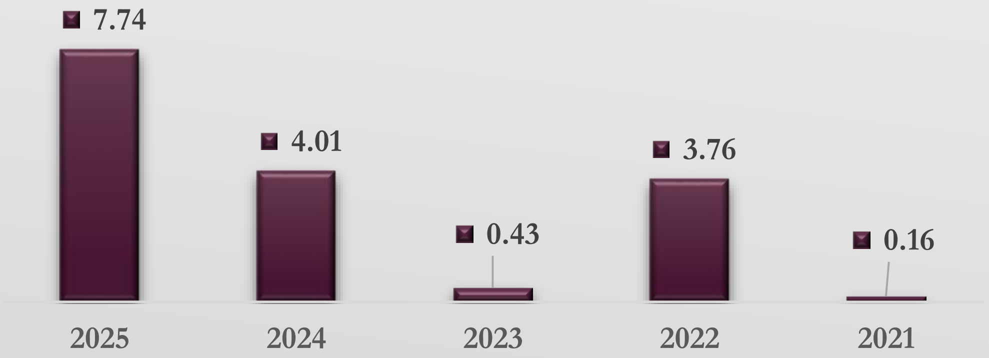
Debt-to-Equity



Return On Assets



Interest Coverage Ratio



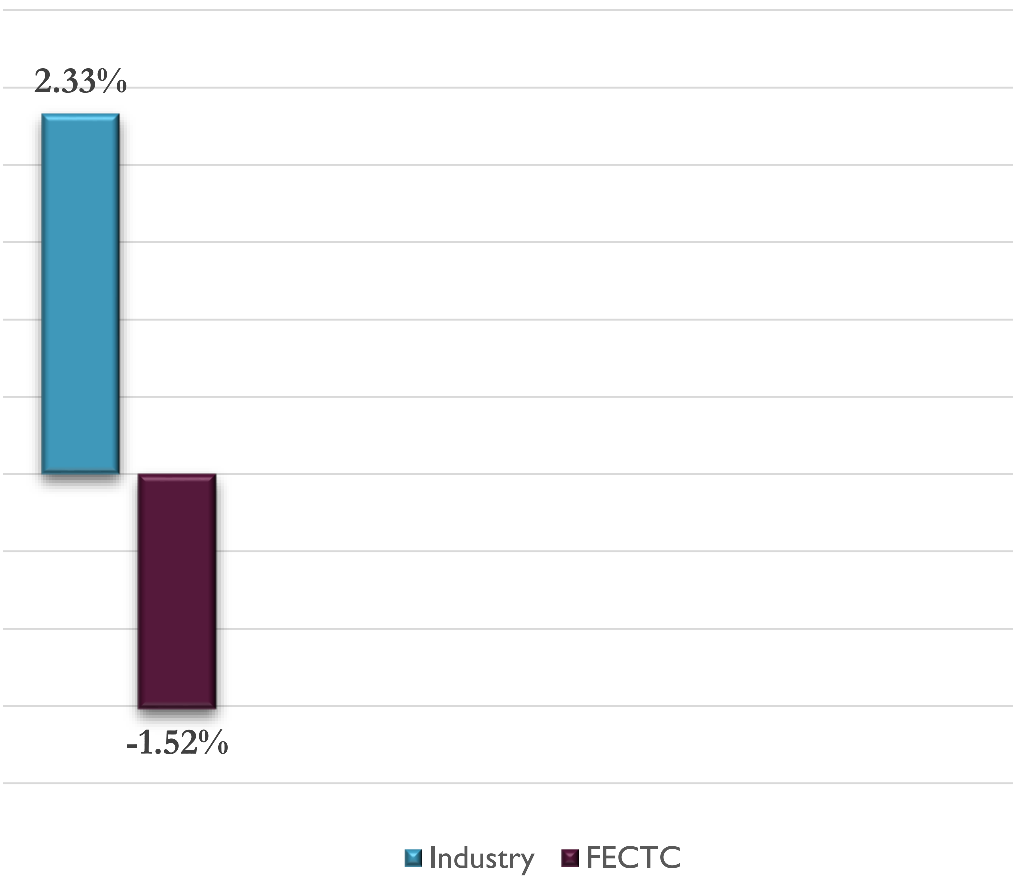
QUANTITATIVE INDUSTRY ANALYSIS FOR THE YEAR ENDED 30TH JUNE-2025

Description	2025	2024	VAR	VAR in %
Local	37,686	38,716	(1,030)	(2.66%)
Exports	9,210	7,110	2,100	29.54%
Total dispatches	**46,896**	**45,826**	**1,070**	**2.33%**

QUANTITATIVE COMPANY ANALYSIS FOR THE YEAR ENDED 30TH JUNE-2025

Description	2025	2024	VAR	VAR in %
Local	691	713	(22)	(3.09%)
Exports	23	12	11	91.67%
Total dispatches	**714**	**725**	**(11)**	**(1.52%)**

% Change in dispatches Industry vs FECTC



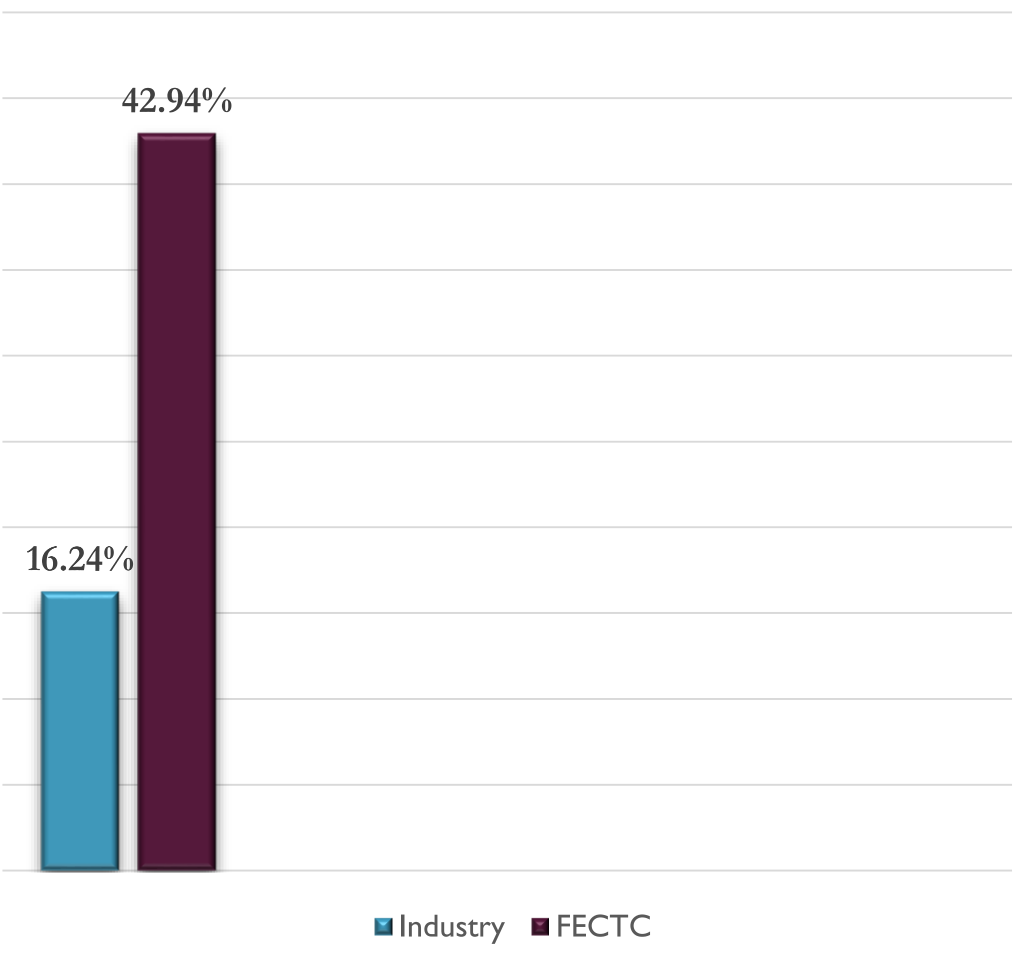
QUANTITATIVE INDUSTRY ANALYSIS FOR THE QUARTER ENDED 30TH SEPTEMBER-2025

Description	Sept-25	Sept-24	VAR	VAR in %
Local	9,573	8,319	1,254	15.07%
Exports	2,589	2,143	446	20.79%
Total dispatches	**12,161**	**10,462**	**1,699**	**16.24%**

QUANTITATIVE COMPANY ANALYSIS FOR THE QUARTER ENDED 30TH SEPTEMBER-2025

Description	Sept-25	Sept-24	VAR	VAR in %
Local	240	162	78	48.25%
Exports	3	8	(5)	(63.13%)
Total dispatches	**243**	**170**	**73**	**42.94%**

% Change in dispatches Industry vs FECTC



Future Outlook

Pakistan's economic outlook remains stable, supported by fiscal reforms, easing inflation, and a consistent monetary stance. A stable exchange rate and low interest rates are expected to sustain business confidence and investment activity.

In this context, the cement industry is expected to benefit from a gradual recovery in domestic demand, driven by ongoing infrastructure development.

Fecto Cement Limited remains optimistic about its long-term prospects and will continue to focus on cost optimization, enhancement in renewable energy sources, and effective working capital management, with a commitment to continuously improve manufacturing cost.


Q&A

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